INSIDE THIS ISSUE:

Message from the President
2020 UNITED Virtual Convention & Expo Wrap-Up
MEMBER SPOTLIGHT: SVM Associates
NAEC News / Industry News / Industry Calendar
Dear fellow NAEC Members,

As I begin my year as the President of the National Association of Elevator Contractors, I feel humbled by the elevator industry's acceptance of me in 6 short years. I had no idea what an incredible journey I was signing up for back in 2014. I am excited to be able to work with a great NAEC staff, fellow Board of Directors and all of the committee members who selflessly give their time and energy to this great organization.

I would like to say thank you to everyone who participated in United 2020. There were 1,235 registered for the event with 76 Exhibitors and nearly 900 logging in and attending the Virtual Convention & Expo. A huge round of applause is in order for the NAEC staff, for once again, being tasked to make lemonade out of lemons, YOU GUYS ROCK! A big thank you is in order for the United partners, the Canadian Elevator Contractors Association (CECA), Elevator U (EU) and the International Association of Elevator Consultants (IAEC). I would also like to recognize our supplier members, without you and all of your contributions, the NAEC would not be the same!

Thank you to Don Gelestino, Rick Gable, Robert Barber, and Tom Thompson, who recently retired from their three years of serving on the NAEC’s Board of Directors. It has been a privilege to get to know each of you and your families over the last couple of years. Our association is much stronger and healthier today because of the work you accomplished during your terms. I would also like to congratulate LJ Blaiotta, the recipient of both the William C. Sturgeon Award and the 2020 President’s Award. Your dedication to NAEC and to the elevator industry is second to none, Congrats LJ!

Lastly, I would like to extend my deepest gratitude to the incredible team at Lakeland/Larsen Elevator Corporation. As I begin my term as the NAEC’s President, I realize there will be times I will be called on to attend to NAEC affairs. I truly appreciate everyone’s efforts in helping handle the day to day tasks in which I might normally be tending to. Jennifer, Joe, Niki, my son Michael, Bob, Bill S., Bill K., Dan, Bill G., Corey, Keith, Jake, Tim, and lastly, Ina, thank you for allowing me to be part of the best team I have ever been on!

As we look forward, I hope we will be able to come together in person for both the Spring Conference in Tucson next April and the 72nd Annual Convention in Atlantic City next September. I think we can all agree a virtual convention isn't quite the same as being together in person. I found myself missing all of the noise coming off of the convention floor or busy hotel lobbies/bars, not seeing everyone's smiling faces and catching up with everyone.

A couple updates: the Strategic Planning Committee will be meeting in October in Nashville to develop the NAEC's roadmap for the next several years. Additionally, the Executive Director Search Committee has been very dedicated and is ready to conduct the first round of interviews in early October. The committee will be interviewing seven great candidates which were narrowed down from the 93 resumes submitted. Three finalists will be interviewed in late October and a formal offer will be extended before November 1, 2020. (It should be mentioned that during the interim, Amanda Smith is doing an incredible job in assuming the Executive Directors responsibilities. We are lucky to have her!)

In closing, thank you for placing your trust in me to be the NAEC's President. I look forward to the opportunities and challenges in the coming year. I hope to see everyone (in person) next Spring in Arizona. Until then, Go Bears and please stay Safe, Healthy and Sane.

Sincerely,

Michael Frecking
President
United 2020 Wrap Up

On September 14-16, elevator industry professionals from around the globe came together for the 2020 United Convention & Exposition. This year’s event was a first for the United partners of CECA, Elevator U, IAEC, and NAEC, because we held the entire event virtually! This included the trade show, the educational sessions, and even the networking lounges.

Originally slated to be a live event in Houston, national events changed our best-laid plans to re-invent this event in new and creative ways. The event hosted nearly 900 attendees, 70 exhibitors with over 80 booths, 11 education sessions and discussions, and three on-demand educational sessions. Many of the sessions offer educational credits and will remain online thru the end of October. For $95, you can STILL log in for the event and take advantage of these educational sessions and get credits towards your certification renewals.

The event began with several business sessions on Monday. NAEC members assembled for NAEC’s Annual General Business Session where President Don Gelestino addressed the State of the Association, shared the future direction of NAEC, gave updates on Contractor and Supplier Nominating Committee reports, and other reports on various committees. The new Board nominees were also installed. After elections, the incoming Directors are: Karen Kennedy Dodds (Kencor, Inc.), Stephen Gielarowshi (ICE Industrial/Commercial Elevator), John Tolar (United Elevator Services), and James Varon (Vantage).

The installation ceremonies of the new Board Officers were also held. The 2020-2021 Officers are: President Michael Frecking of Lakeland/Larsen Elevator; Vice President Hope Evans of EMR Elevator; Secretary Kevin Flotten of EMS Group, Inc.; and Treasurer Rene Hertsberg of Urban Elevator Service.

A warm thank you to Don Gelestino, Robert Barber, Rick Gable, and Tom Thompson for your years of service on the Board. We are so appreciative of the time and talents you shared with the association.

Don Gelestino delivered a heartfelt appreciation for the recipient of the President’s Award, given this year in a memorable surprise to LJ Blaiotta of Columbia Elevator.

The Contractors Choice Award winner was announced by Don Gelestino. This award was first awarded fourteen years ago and signifies the partnership the NAEC Contractors have with their many valuable Suppliers. This award is an opportunity for Contractor members to identify a Supplier member who stands out, and Mr. Gelestino recognized the winner of the member voting to be Zap Supply. Congratulations to the Zap Supply team!

On Tuesday, the day was kicked off with a welcome from Doug Guderian, President of CECA, Eddie Morris, President of Elevator U, John Koshak, President of IAEC, and Don Gelestino, President of NAEC. Their welcome was followed by a powerful presentation by Robert Stevenson titled “If You Don’t Like Change, You Are Going To Hate Extinction.” He emphasized the need for companies to stay agile and inventive by thinking through the top pain points in both your business and in the industry. To this point, he offered the idea that “A problem identified is a blessing.”

The Awards Presentation session on Wednesday morning was a time for all the partner organizations to recognize the achievements of outstanding individuals within their organizations and the industry. Presented annually, the most prestigious award given by NAEC is the William C. Sturgeon Distinguished Service Award. The winner of this elite award goes through a nomination process and is then chosen by peers in the industry. This year’s William C. Sturgeon award recipient is LJ Blaiotta of Columbia Elevator. Congratulations to LJ for his award, and we extend our sincere appreciation for his commitment and dedication to NAEC and to the industry.

On behalf of NAEC, thank you to all who attended and to the exhibitors and sponsors who helped make the 2020 United Convention & Expo a great success. NAEC looks forward to welcoming the industry to the 2021 Annual Convention & Expo at the Sheraton & Atlantic City Convention Center in Atlantic City, New Jersey, on Sept 20-23, 2021. See you in Atlantic City!

UNITED 2020 sponsors: Cambridge Elevating, Champion Elevator, Formula Systems, McNally Elevator, relayr, Standard Elevator Systems and Vantage Elevator Solutions

Missed the event?

Register here to visit the trade show floor - see the booths, pick up exhibitor collateral, watch videos, and don’t forget to leave a business card!

Need CE credits? Add the Education package for only $95!
2020 UNITED Virtual Convention & Expo

AWARDS

CECA

Member Service Awards
40 Years
• Adams Elevator Equipment Company
• Gorman Company Inc.
• Winnipeg Elevator Group Inc.
30 Years
• C.E. Electronics
• EHC Global
• Hollister-Whitney Elevator Corp.
• Kone, Inc.
• Monteferro America

20 Years
• Distribution MCY

10 Years
• Canton Elevator, Inc.
• F. Shaw Management & Consulting Inc.
• ITI Hydraulik (Industries Tournebo Inc.)
• MEI - Total Elevator Solutions
• Palmer Pads

NAEC

Contractors’ Choice Award
Zap Supply

William C. Sturgeon Distinguished Service Award
Louis J. Blaiotta, Jr. - Columbia Elevator Products

President’s Award
Louis J. Blaiotta, Jr.

Louis J. Blaiotta, Jr. (LJ), CEO, Columbia Elevator, has been named the 2020 recipient of the esteemed William C. Sturgeon Distinguished Service Award. The announcement of the elevator industry’s highest honor was made by NAEC outgoing president Don Gelestino on September 10th at a surprise dinner at the Westchester Country Club.

“I am thrilled to honor LJ Blaiotta with the William C. Sturgeon Distinguished Service award,” explained Don Gelestino. “An outstanding leader and mentor, he has done a phenomenal job of supporting the growth of the elevator industry and helping us meet the needs of the 21st century. LJ is an individual for whom integrity and family values inform everything he does.” In addition to the Sturgeon award, Blaiotta was chosen by Gelestino as winner of the NAEC President’s award, which is selected by the NAEC president and is given annually. This is the first time in NAEC’s 70-year history that one individual has received both industry honors.

“I am incredibly humbled to be recognized by my peers in the elevator industry with the William C. Sturgeon Distinguished Service Award and the President’s award,” said LJ Blaiotta. “As a second-generation ‘elevator guy,’ I am fortunate to have learned from some of the most dynamic leaders before me, including my father Louis ‘Lou’ Blaiotta, Sr., who also received the Distinguished Service Award back in 1991. At Columbia, we’re constantly looking to improve safety, efficiency, and customer service, and I am proud to have an outstanding team to support me through these innovations.” For more information, visit www.columbiaelevator.com.
WELCOME
NEW & RETURNING MEMBERS!

CONTRACTOR
Hoosier Elevator
Ken Perdue
24437 Harbourview Rd.
Port Charlotte, FL  33980
754-524-5754
kw.perdue@hotmail.com

Prestige Elevator Services LLC
Eric Schwarzenbach - CEO
11011 Villita Street
Frisco, TX  75035
469-990-4614
eric@prestigeelevatorllc.com

ASSOCIATE
Burca Elevator & Metal Works
Mihai Burca - President
17164 NW 2nd Court
Miami Gardens, FL  33169
305-928-0945
office@burcaelevator.com

Cleveland Elevator
Frank D’Angelo - VP of Operations
121 E. Ascot Lane
Cuyahoga Falls, OH  44223
330-963-3363
frank@gableelevator.com

STANLEY INNOVATION
Michael Morin
9 Henry Clay Dr.
Merrimack, NH  03054
603-213-0629
Michael.Morin@stanleyinnovation.com

Wavesafely.com
Tim Hackbart - CEO and Founder
5020 Clark Road #122
Sarasota, FL  34233
972-322-2596
Tim@Wavesafely.com

SUBSCRIPTION
JSG Elevator Consultants
Michael Fagan
2310 La Terrace Cir
San Jose, CA  95123
408-230-8374
info@jsgec.com

Riley Webb
22 St. Clair Avenue East #1700
Toronto, ON Canada  M4T 253
416-925-9270
rileyw@clairvest.com

We are currently updating membership information for the 2021 NAEC Membership Directory. Please login to the NAEC CRM to view your current Company Profile and make any necessary edits to your Contact Information and Company Description.

All edits need to be made by Friday, October 30th, AND Membership Dues for 2020-21 MUST BE PAID IN FULL to be included in the 2021 Membership Directory!
Certification Renewals for 2020-21 were sent out via e-mail last week and are due by December 31st. If you need to update your email address, or have any questions, please send to certification@naec.org.

Don’t incur a late fee, renew today!

2021 SPACE DRAW

Attention NAEC Supplier Members:

Advanced Space Draw for the 2021 Expo is set to begin on October 1, 2020. The 2021 Expo will be held in Atlantic City, New Jersey, on September 22nd and 23rd, 2021.

Please look out for an email from Megan Ragan containing your appointment time to select your space. Appointments are based on current booth point status. Please note that a deposit of 20% of the exhibit space fee is due at time of selection.

CALL FOR SPEAKERS

The NAEC Education and Safety Committee is accepting submissions for educational session speakers for the 2021 Spring Educational Conference in Tucson, Arizona.

- Expand your professional portfolio!
- Expose your training to the thousands of industry professionals through the NAEC eLearning website!
- Gain amazing professional development opportunities!
- Collaborate with other experts!
- Earn Booth points for NAEC Space Draw!

Establish yourself as an industry leader and become a presenter! Contact Amanda Smith at Amanda@naec.org or 770.760.9660 for details.
NexGen has a new look and new dates for the Educational Retreat!

NexGen is a group of young professionals who serve NAEC and its members in the elevator industry with the goal of facilitating the transition between generations for the future enhancement of our industry as a whole.

You are invited to experience NexGen’s Educational Retreat at the award-winning 21c Museum Hotel in beautiful Nashville, Tennessee! Join your peers for two days of educational seminars covering industry management and leadership. Expand your knowledge base, forge new friendships, and take in the sights and sounds of Music City, USA!

Registration for this exciting event will open soon!

Not a member of NexGen? Contact Britnee Irwin at Britnee@naec.org, or at 770.760.9660 to join! See you in Nashville!

NAEC’s NexGen Group would like to say a BIG Thank You to

for supporting our group in the EAM Golf Outing, held on August 27, 2020.
EDUCATION & SAFETY COMMITTEE UPDATE

Report of the NAEC Education and Safety Committee was given by Chairman David Smarte, Delaware Elevator, at the General Business Session, during UNITED 2020. David thanked the 10 association volunteers and staff on the Safety and Education committee and shared his report:

The CET Training Program has over 900 candidates currently enrolled. Additionally, the CAT Training Program has remained steady averaging about 65 candidates. The Education and Safety Committee has completed the review and release of the new North American versions of CAT Courses 1-4 of use in the US and Canada.

This past year, the committee has reviewed 45 new courses and seminars for continuing education credit towards the CET and CAT Certification Programs.

NAEC’s participation in the OSHA Alliance has strengthened in 2020 with volunteers and staff participating in subcommittees that include Best Practices, Data Collection, Training OSHA 10/30, and Communications. These committees are working on several important initiatives, including the development of more trade-specific OSHA 10 and 30 hour course for safety awareness, the development of industry-wide training on safety protocols and meeting OSHA expectations, and the collection of injury date information to share with the industry on injury prevention.

This spring and summer, NAEC partnered with Tuscany Strategy Group to solicit the assistance of the US Contractor members in submitting their OSHA 300 & 300A forms. The collection of this information went extremely well, and NAEC will be forwarding the results to NIOSH for coloration of data collected with other industry groups – NEII and ECA. Following the convention, NAEC will share outcome of the collect with a few graphs.

The safety committee also designed a poster on the 9 Safety Absolutes (see following page). These posters will be distributed to the membership in the fall.

OSHA QUICKTAKES NEWSLETTER

On behalf of the Education & Safety Committee, please view the OSHA Quicktakes Newsletter for up-to-date information on enforcement actions, rulemaking, outreach activities, compliance assistance, and training and educational resources. [VIEW THE LATEST ISSUE]

2021 Membership Directory & Mainline Ad Sales

Submission Deadline is December 4th!

Premium advertising spots in the 2021 NAEC Membership Directory are now open for sale. With distribution to over 700 member companies as well as future members that join during 2021, it is certain to bring you recognition.

NAEC is also offering advertising opportunities in the MainLine Newsletter! Space is limited. Options for a one-time ad or an annual ad package are available.

For more details and to reserve your spot, contact Tripp Cook at Tripp@naec.org. Contract and payment must be submitted to secure placement. Open to all current members.
9 SAFETY ABSOLUTES

ELEVATOR INDUSTRY BEST PRACTICES TO MAXIMIZE SAFETY & PREVENT INJURIES

1. CAR TOP ACCESS
   Always maintain control of car; use door lock and stopper correctly; verify door safety and all switches independently; ensure stop switches are activated when exiting car top; secure working area.

2. PIT ACCESS
   Always maintain control of car; use door lock and stopper correctly; activate and verify pit stop switch; use ladder safely; turn on pit light; deactivate stop switch after exiting; secure working area.

3. MECHANICAL STORED ENERGY
   Bring equipment to zero energy state; avoid pinch points; do not wear loose clothing and be careful when wearing gloves; ensure all loads are stable and secure; do not put yourself in the line of fire.

4. FALL PROTECTION
   Always wear proper personal protective equipment and tie off when a fall hazard exists; inspect your fall protection system every time; be aware of your surroundings; ensure proper guardrails are used.

5. FALSE CARS & RUNNING PLATFORMS
   Perform inspection of equipment prior to use; operate with at least two means of safety; always assemble/disassemble at the lowest landing; do not overload; install a protective barrier between cars.

6. HOISTING & RIGGING
   Ensure hoisting & rigging plan is in place; know the weight of the load and that equipment is rated appropriately; do not stand or walk under hoisted load; use certified equipment & inspect before each use; ensure load will clear all obstructions.

7. JUMPERS
   Do not install jumpers on the safety circuit when elevator is on automatic operation; only use company approved jumpers and inspect prior to use; account for all jumpers at all times; always notify co-workers jumpers are being used; use a jumper tag; understand how your jumpers will affect the entire system.

8. ELECTRICAL SAFE WORK PRACTICES
   Lock out and tag out if power is not required; test meter on known source before use; probe with one hand to verify circuits; use certified tools; inspect before each use and prevent incidental contact; always protect high voltage exposed live circuits.

9. LOCK OUT / TAG OUT
   Ensure there are no passengers and cab is secure; lock out and tag out (LOTO) if power is not required; follow company LOTO procedures; verify the correct system has been de-energized; follow electrical safe work practices.
SVM Associates – A UK Consultancy

SVM Associates, a technical consultancy based in Birmingham, England, designs and manages projects for the full range of building services, but has a particularly strong and well renowned elevator and escalator department. The company was founded in 2004 when the three current Directors performed a management buy-out.

John Newbold, Elevator Department Director, has spent his whole career in the industry starting off as an Apprentice at Otis in 1983. His time at Otis gave him wide experience in all aspects of field engineering from installation, modernization, and service, where he was a technician for the Midlands region of England. As a Chartered Engineer, he is in demand as an expert witness representing clients including elevator owners, managers, users, suppliers and elevator firms. John also sits on the BCO Technical Committee for vertical transport. His main responsibility is overseeing the business and ensuring client needs are met.

SVM Associates carries out the full range of duties expected from elevator consultants, sometimes collaborating with their mechanical and electrical departments when the full-service package is required. These include traffic modelling, new scheme design, turn-key modernization projects, due diligence surveys and regular maintenance quality auditing. They also offer a range of condition monitoring for elevators and escalators, including: power quality monitoring, thermographic surveys, bearing analysis and the more familiar ride quality measurement/analysis.

The company operates all over the UK and Ireland in diverse markets for well-known clients such as Heathrow Airport, Deloitte, Google, IKEA, Trinity College Dublin, JLL, Savills and The Houses of Parliament. This subjects them to a wide variety of equipment from high speed, high rise installations (by European standards), freight elevators, escalators, moving walkways, and elevators constrained by historic building considerations. These are challenging as the requirements to meet code and provide accessibility are still absolutes, but within spaces never meant for elevators. In these bespoke cases, they must design the elevator in detail to ensure what they envisage is achievable. They are particularly busy on The Houses of Parliament Estate which is undergoing a major refurbishment program including a new lift in Big Ben.

SVM Associates has nine elevator consultants with a broad and complementary range of skills, some drawn from OEM elevator companies, some from smaller, independent firms and others from allied trades such as the aircraft industry. What they all have in common is a focus on meeting client needs and an ability to solve difficult problems, be they technical or commercial.

They are used to working with all current and past products from Schindler, Otis, Kone and ThyssenKrupp, but are also familiar with the large range of European elevator equipment. They have a positive relationship with suppliers at all levels which they actively maintain.

British and Harmonized European codes are constantly changing so they have regular forums to discuss and document how changing laws and codes affect the advice they give and the designs they make.

During the pandemic, they have stayed busy supporting hospitals, local and central government and preparing offices for a return to work, forcing them all to work creatively and flexibly. Safety is priority and they are treating COVID-19 like the other risks faced day to day in the elevator world: assess the hazards and actively manage them.

Finally, for SVM Associates, Brexit is more likely to create opportunities than threaten as they have several dual passport holding consultants, so EU work is still open to them.

If you, or your customers, need representation in the UK, feel free to get in touch: John.Newbold@svma.co.uk.
Four Former NAEC Presidents Join Forces Under The American Elevator Group

By John Curzon, Curzon Creative

While much of the industrial world is reeling from the impact of the global pandemic, the vertical transportation sector is starting to show just how resilient it can be. One example of this is the emergence of American Elevator Group – a powerhouse of elevator service companies joining forces. In recent months, long-time NAEC member companies Jersey Elevator of Aberdeen, New Jersey; D&D Elevator Maintenance of Elmsford, New York; and Kencor Elevator Systems of West Chester, Pennsylvania, have come together under a shared group flag supported by funding from private equity firm Arcline Investment Management.

The newly formed American Elevator Group is spearheaded by former NAEC president C. Mark Boelhouwer. He describes this series of investments as a realization of a long-term ambition to bring together the very best independent elevator maintenance companies. “What we want to create is a world-class entity that is fully focused on providing clients with the robust, professional service they expect, deserve and ultimately pay for,” Mark explains. “I have been lucky enough to know the principals of each business for several years, not least through my involvement with NAEC. Interestingly, John Sweeney, Bob Schaeffer, Rick Kennedy and I have all served on NAEC’s Board of Directors, with each of us being honored to also serve as the association’s President.”

Jersey Elevator provides elevator maintenance, modernization and installation services in New Jersey and Pennsylvania. John Sweeney, President of Jersey Elevator, explains what this shift means for the future of the organization. “This year, forty-six years after my father founded the company, we’re welcoming this exciting move which provides us with a strong foundation for the continued development of the business.”

D&D Elevator was founded in 1981 and has developed into a well-established, independent provider of elevator maintenance, repair, modernization and new installation services across New York State. Bobby Schaeffer, CEO and President of D&D Elevator, said, “We have seen a sustained period of robust growth, and we needed substantial resources to ensure we could continue to provide superb service quality to our customers. This significant investment provides us with necessary, long-term stability and the backing to continue our success story.”

Kencor Elevator was also established in 1981, by Richard Kennedy. Today, the company provides elevator modernization, maintenance, repair, and new installation services throughout the Mid-Atlantic region. Karen Kennedy, CEO of Kencor Elevator and daughter of Richard, stated: “Our people are our greatest asset, and as a company, we are committed to quality and customer service. This investment will provide our people with opportunities for further growth and development.”

Boelhouwer concludes, “The formation of the American Elevator Group, with the added benefit of the strong foundation provided by Jersey, D&D and Kencor, is the beginning of a new chapter in the independent elevator maintenance sector. We will continue to grow as we welcome other quality contractors to our collective, combining resources and expertise to offer a refreshed experience for our service customers.”

If you would like us to share company news, please let us know, and we will gladly include it in the Mainline.
Send to Jennifer@naec.org.
In Memoriam

Gilles Mailhot, founder of ITI Hydraulik, passed away on August 26, 2020, at the age of 87.

Mailhot was an exceptional man and an entrepreneur. He founded three companies and countless brilliant inventions.

In 1956, he bought a local blacksmith company in St-Jacques de Montcalm.

He began to repair agricultural equipment in rural areas and then developed a specialization in hydraulic systems. In the 1970s, he specialized and developed a hydraulic concept designed for dump trucks; the company Mailhot Hydraulique Inc. was born.

In the early 1980’s a recession hit and following the loss of his first business in 1983, Mailhot retained his passion for hydraulics by innovating a concept for elevator cylinders and started a new business in the name of I.T.I. Hydraulik.

He will be missed by his children, grandchildren and great-grandchildren.

Greg Nagel, 52, passed away peacefully in his home with family, on September 11, 2020.

Greg started his 30-year career with Delta Elevator after graduating from Conestoga College. He took great pride in his role as Construction Supervisor mentoring many apprentices in a highly skilled trade.

Greg's biggest love was his family. He is survived by his beloved wife, Sue, and his two daughters, Jessica and Emily.

Greg will also be greatly missed by his immediate and extended family: his parents, Arthur and Lena Nagel; brothers Allen Nagel, and his wife Cristina and their children Danielle and Ryan Nagel; Jason Nagel and his wife Cassandra and their children Tristan and Catrina Nagel, mother in law Sharon Eldred, father in law Don Eldred, brothers in law Jeff Eldred and his wife Isabell; Chris Eldred and his wife Debi and their children Jake and Jordan Eldred.

metal index

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Metal and Metal Products</td>
<td>217.3(P)</td>
<td>216.0(P)</td>
<td>218.5</td>
<td>219.1</td>
</tr>
<tr>
<td>Hot Rolled Sheet</td>
<td>105.6(P)</td>
<td>108.1(P)</td>
<td>117.6</td>
<td>129.9</td>
</tr>
<tr>
<td>Hot Rolled Structural</td>
<td>183.2(P)</td>
<td>185.4(P)</td>
<td>188.4</td>
<td>199.2</td>
</tr>
<tr>
<td>Steel Pipe and Tube</td>
<td>262.6(P)</td>
<td>259.5(P)</td>
<td>271.3</td>
<td>278.3</td>
</tr>
<tr>
<td>Cold Rolled Sheet</td>
<td>196.7(P)</td>
<td>206.2(P)</td>
<td>212.0</td>
<td>224.1</td>
</tr>
<tr>
<td>No 2 Diesel Fuel</td>
<td>240.5(P)</td>
<td>227.0(P)</td>
<td>241.9</td>
<td>259.3</td>
</tr>
</tbody>
</table>

P: Preliminary. All indexes are subject to revision four months after original publication.
The **Toe-To-Go (T2G)** foot-activated elevator call button allows activation of hall and car station buttons by shoe, reducing the risk of transferring germs by creating a hands-free experience.

- Robust Durable Design
- Stainless Steel or PVD Brass Finish
- Wire in Parallel to Existing Buttons
- Surface-Mount Option for Hall Station
- Keypad Option for COP
- No code alteration or submission required for modification

Contact a Vantage sales representative for more information
fixtures@vantageelevation.com

---

**REACH THOUSANDS OF INDUSTRY PROFESSIONALS ACROSS THE GLOBE!**

Contact Sarah Cady at scady@multiview.com or 972-373-2008 for details.
CALL FOR VOLUNTEERS!

PRIDE. SATISFACTION. ACCOMPLISHMENT.

NAEC NEEDS YOU TO MAKE A DIFFERENCE! It’s that time of year when we ask for volunteers for one of the following NAEC committees.

- Accessibility/Residential Bylaws
- Codes & Standards
- Education & Safety
- Exhibitors Advisory
- Future Directions
- Governmental Affairs
- Member Services
- Membership Development

YOUR INDUSTRY NEEDS YOU!

Contact Amanda@naec.org to volunteer.

---

THE NEXT LEVEL OF TRAINING

In a world of social distancing and businesses becoming remote, now is the time to enroll in NAEC’s NEXT LEVEL OF TRAINING – The Vertical Transportation Management Program (VTMP). Designed by VT industry professionals, VTMP graduates will gain basic knowledge of business practices and technical appreciation specific to the elevator industry all from their home. NAEC’s VTMP is designed for new hires and field to office employees to simplify the onboarding process, facilitate promotional opportunities, and streamline in-house training demands. With more time at home, this is Time Well Spent.

Visit the VTMP webpage, or contact Jessica Moon at Jessica@naec.org or at 770.760.9660, for more information.
Why should you pursue and invest in NAEC’s Certification Program for your company?

The CET Certification adds credibility to your employees. Certified mechanics have had their practical skills and on-the-job training verified during the certification process. This process will demonstrate your employee’s knowledge of codes and applications. There are fewer Vocational Schools in the United States teaching skills that were previously taught in High School (i.e. Welding, Electrical, Wiring and Construction). The CET Certification provides additional vetting for those you hire.

Why should you have your employees obtain the CET Certification?

States are regularly passing licensing laws requiring elevator mechanics to either pass a competency test or complete an apprenticeship program. By using NAEC’s programs, individuals have found the process of obtaining state licensing easier to manage. The CET Certification raises the bar by requiring annual continuing education of ten hours which exceeds most states. Those same hours are accepted by many states to meet the mechanic’s licensing renewal requirements.

What is so important about a Certification that has an ANSI accreditation?

The American National Standards Institute (ANSI) provides accreditation services in the areas of product and personnel certification. The CET Certification program has been accredited by ANSI-ISO-IEC 17024 since September 2011, making us the first in the elevator industry. This accreditation assures competency and reliability. It also promotes consistency and demonstrates equivalence of assessments via mutual recognition based on peer review. ANSI ensures the CET program continues to conform to the essential requirements.

Are you ready to set yourself apart from your competition? Contact us today to start your application process. Contact Kathy Bell at Kathy@naec.org or (800) 900-6232.
## INDUSTRY CALENDAR & NAEC EVENTS

| OCT 14-15 | 6th International Lifts and Components Exhibition  
EURO-LIFT  
Targi Kielce Exhibition & Congress Centre  
Kielce, Poland  
biuro@targikielce.pl  
targikielce.pl/en/euro-lift |
| OCT 15-17 | EFOR Fair Organization  
INELEX 2020 & Elevator Symposium  
Izmir International Fair  
Izmir, Turkey  
+90 (232) 463 86 21  
info@eforfair.com  
inelex.com |
| OCT 21-24 | Istanbul Trade Fairs/Lift Industry Federation/TASIAD  
Eurasia Asansor  
CNR Expo Istanbul Expo Center  
Istanbul, Turkey  
+90 212 465 74 74  
asansorfuari.com |
| OCT 22 | Elevator Conference of New York (ECNY)  
Annual Supplier Showcase  
Villa Barone Manor  
Bronx, NY  
ecnyweb.com |
| OCT 26-29 | American Society of Mechanical Engineers (ASME)  
A17 Hoistway & Emergency Operations Committee Meetings  
(Online)  
212-591-8524  
DominguezE@asme.org  
asme.org |
| OCT 27-28 | European Lift Association (ELA)  
European Lift Congress 2020  
Congress Center Harmonie Heilbronn, Germany  
+49-7131-568 063  
tah@hs-heilbronn.de  
tah.hs-heilbronn.de |
| NOV 17 | Council on Tall Buildings and Urban Habitat (CTBUH)  
2020 International Conference (Online)  
312-283-5599  
info@ctbuhconference.com  
2020.ctbuhconference.com |
| NOV 18-19 | SME Congress  
European Lift SME Congress  
(Online)  
info@docensas.eu  
liftsmecongress.eu |
| NOV 18-20 | American Society of Mechanical Engineers (ASME)  
A17.1 Safety Code and A17.2 Inspection Requirements  
(Online)  
CustomerCare@asme.org  
asme.org |
| NOV 22 | Elevator Association of Minnesota (EAM)  
EAM Holiday Social  
Patrick McGovern’s Pub  
St. Paul’s, MN  
507-245-4269  
Nikki.Stmith@meiusa.com  
elevatorassocmn.org |
| NOV 26-29 | National Association of Elevator Contractors (NAEC)  
NexGen Retreat  
21c Museum Hotel  
Nashville, TN  
770-760-9660  
britnee@naec.org  
naec.org |
| DEC 10 | Elevator Association of Minnesota (EAM)  
EAM Holiday Social  
Patrick McGovern’s Pub  
St. Paul’s, MN  
507-245-4269  
Nikki.Stmith@meiusa.com  
elevatorassocmn.org |
| JAN 27-29 | National Association of Elevator Contractors (NAEC)  
NexGen Retreat  
21c Museum Hotel  
Nashville, TN  
770-760-9660  
britnee@naec.org  
naec.org |
| JAN 27-29 | Lift Expo Italia srl  
Lift Expo Italia  
MICO - Milan Congresses  
Milan, Italy  
+39 02 66703929  
info@liftexpoitalia.com  
liftexpoitalia.com |
| JAN 27-29 | American Society of Mechanical Engineers (ASME)  
A17 Earthquake Safety Committee Meeting (Online)  
212-591-8720  
gomezn@asme.org  
asme.org |
| FEB 2-3 | Cardoso Almeida  
ExpoElevador  
PRO MAGNO Event Center  
San Paulo, Brazil  
+55 22 2648-9751  
info@expoelevador.com  
expoelevador.com |
| MAR 1-3 | National Association of Elevator Contractors (NAEC)  
Spring Educational Conference  
Loews Ventana Canyon Resort  
Tucson, AZ  
770-760-9660  
info@naec.org  
naec.org |