INSIDE THE NAEC CONVENTION:
Why Should You Attend?

MEMBER SPOTLIGHTS
Hydraulic Elevators
ECS Corporation
Centennial Elevator

INDUSTRY NEWS
Oracle Elevator
Recapitalized by Financial Sponsor
NAEC
1298 Wellbrook Circle, NE
Conyers, GA 30012

NAEC is committed to providing you with the highest level of customer service. We value your time and respect your online privacy. Please take notice that we will communicate important information via e-mail regarding meetings, conventions, and services that might be of interest to you and your company.
Why attend THE LARGEST event in the elevator industry in North America? The NAEC Convention & Expo is a powerful way to build your business!

This year’s event will be held in The City Beautiful...Orlando, Florida, September 10th through the 14th. The NAEC Convention & Expo draws thousands of contractors, suppliers, consultants and industry associates from across the country and around the globe.

Join your industry colleagues at this prestigious event and connect with over 200 exhibiting supplier companies to discover new and innovative products, create new business ideas, and help grow your business!

This highly anticipated, industry-renowned event, offers an impressive showcase of opportunities for newcomers and veterans to the elevator industry. With business-building aspects – education, networking opportunities and even some good ‘ole fun, we are confident that you will take away something valuable and praiseworthy.

Education

NAEC’s Convention includes Educational sessions from leading experts in the industry giving you the opportunity to earn Continuing Education credits necessary for certification.

On Tuesday, do not miss the opportunity to join in on any of the Roundtable discussions offered. Held at the Hyatt Regency, tracks such as The Times they are a Changin’! Employment Law Changes and A18.1 Code Update and Changes are among the several topics to be discussed.

On Wednesday and Thursday, Education sessions will be held at the Orange County Convention Center.

Sessions will include:

- Changes In Fire Codes Related to Elevator Installation
- Control of Hazardous Energy
- Maximizing Rope Life in Today’s Hoistway
- Mechanics Guide to Safety Inspections & How to Use ASME Code References
- Roller Guide Components & Elevator Ride Quality

Visit www.naecconvention.com for details and for a complete list of Educational sessions and Roundtable Tracks offered.

Continued...
Networking and Social Events

Nothing helps you develop your brand and expand your professional network better than face-to-face interactions with your peers and associates. Maximize your show experience with other power professionals as you discuss the industry’s hot topics, build relationships, and strengthen ties.

NAEC provides an abundance of social networking opportunities over the course of the four-day convention. Monday starts off with the President’s Welcome Reception followed by a party hosted by our industry charity, the Elevator Escalator Safety Foundation. It is sure to be a wonderful evening, so be sure to attend both events!

On Wednesday evening, we will enjoy a Tropical Dinner Escape - Latin sounds, elegant ambiance, and a lot of dancing! Dress to impress as you enter NAEC’s own Havana Nights.

What’s an NAEC Convention & Expo without ending it with some NAEC FUN? A favorite of our attendees, the Dregs Party will conclude our week of Education and business networking. Head with us to the B.B. King’s Blues Club, a short walk from the hotels at Pointe Orlando, and let’s get this party started! With good food, good friends- old and new, this will be a party to remember!

There are many social events and activities that is sure to make your Convention experience memorable.

For those who like a little competition, register for the Official Golf Tournament taking place at the Shingle Creek Golf Club on Monday. Also on Monday, pump up your adrenaline and glide through the Everglades on the Airboat Tour. Or if it’s a good run you enjoy, join the Fun Run ‘17 on Tuesday at the Hyatt Regency. Afterwards, take a relaxing cruise and relish in the sights of the city of Winter Park on an airboat, and then shop to you drop on Central Florida’s signature shopping street, Park Avenue.

For more information about attending the 68th Annual Convention & EXPO, or registering for any of the events, please contact NAEC at 770-760-9660, email Megan@naec.org, or visit www.naecconvention.com. You won’t want to miss out on this exceptional event!
## CONVENTION AGENDA

### Sunday, September 10
- 7:30am-3:00pm Board of Directors Meeting
- 1:00pm-5:30pm Registration Open

### Monday, September 11
- 7:00am-2:30pm Official Golf Tournament* (8am shotgun start)
- 7:30am-5:30pm Registration Open
- 8:00am-5:00pm Exhibitor Set-Up
- 9:00am-1:00pm Airboat Tour*
- 6:30pm-8:00pm President’s Welcome Reception
- 8:00pm-9:30pm EESF Party*

### Tuesday, September 12
- 6:00am-7:30am Fun Run ‘17
- 7:00am-8:30am Breakfast Buffet
- 7:30am-5:00pm Registration Open
- 8:00am-5:00pm Exhibitor Set-Up
- 8:30am-9:45am Keynote Address by Steve Gilliland, Hall of Fame Speaker
- 10:00am-10:45am General Business Session
- 11:00am-11:45am Contractor Member Session
- 11:00am-11:45am Supplier Member Session
- 11:00am-11:45am Associate Member Session
- 1:00pm-5:00pm Winter Park Tour*
- 2:00pm-5:30pm Roundtable Discussions – Track 1
  - The Times They are A Changin’! Employment Law Changes
  - Doubling Company Performance with Proven “Systems” & Best Practices
  - Controlling Your Insurance Costs and Out of Pocket Expenses - The More You Know, the Less You Are Exposed
- 2:00pm-5:30pm Roundtable Discussions – Track 2
  - Mobile Technologies for Repair & Service Call Management
  - A18.1 Code Update and Changes
  - Safety Compliance Templates & New Hire Safety Orientation Documents
- 5:30pm-6:30pm Leadership Reception (By Invitation Only)

### Wednesday, September 13
- 7:30am-5:30pm Registration Open
- 9:30am-5:00pm Exhibits Open
- 10:00am-2:30pm Educational Sessions – Pavilion 1
  - Maximizing Rope Life in Today’s Hoistway
  - Retaining the Use of DC Elevator Machines
  - Control of Hazardous Energy
- 10:00am-11:00am Educational Sessions – Pavilion 2
  - Roller Guide Components & Elevator Ride Quality
  - Changes in Fire Codes Related to Elevator Installation
  - Evaluating Risk & Liability Concerns in Elevator Help Phone Response
- 12:30pm-1:30pm NexGen Luncheon
- 7:00pm-8:00pm Cocktail Reception
- 8:00pm-12:00am Tropical Escape Dinner

### Thursday, September 14
- 7:30am-3:30pm Registration Open
- 8:00am-9:30am Awards Breakfast
- 9:30am-3:00pm Exhibits Open
- 10:00am-2:00pm Educational Sessions – Pavilion 1
  - Confined Space
  - Mechanics Guide to Safety Inspections & How to Use ASME Code References
  - Elevator Drives – Topology, Control and Troubleshooting
- 10:00am-11:00am Educational Sessions – Pavilion 2
  - Competing Today and Tomorrow in the Proprietary Elevator Industry
  - Fundamentals for Successful Mobile Device Deployments
- 11:30am-12:30pm EESF Party*
- 3:01pm-9:00pm Exhibit Dismantling
- 3:30pm-5:30pm Board of Directors Meeting
- 7:00pm-8:30pm Dregs Party

### Friday, September 15
- 8:00am-5:00pm Exhibit Dismantling

*Optional – Advance Ticket Purchase Required

**Bold** – Included in Full Registration
Hydraulic Elevators, LLC... a Brief Look

Hydraulic Elevators, LLC is a woman owned business that was created from a Hydraulic Elevator Jack Manufacturer with over a 40 year history and proven track record inside the industry for innovations in Cylinder Head Design and Plunger Joint Design. The passing of the torch from one company to the next was a challenging time for both parties, but proved to be ideal for the continuation and growth of a reliable product line. We are 5 years beyond this transition and strive to continue and build upon the foundation that was set in place. Internal improvements, product standardization, and hiring have all helped improve our operations and position us to better serve our customers. Today, the economy and the demands of the elevator industry have changed, but we are excited to meet and exceed these demands. Our core work force is small but very knowledgeable in their role and committed to producing consistent, reliable elevator equipment and ensuring a satisfying customer experience.

Hydraulic Elevators, LLC is a manufacturer of Hydraulic Elevator Jack Assemblies and related components such as Pit Buffers, Pit Channels, Bolster Plates and PVC liners. We spend time throughout the duration of each project to understand the unique specification and restraints to instill confidence in the products we offer. Our open lines of communication with our customers is something we hold dear and roots our business in the value of human connection. Due to the small size of our business, one of our strengths is our turn-around time; most jobs can be quoted, ordered, and manufactured within a few days. This strength helps us coordinate with our customers to overcome many challenging situations, emergencies and aggressive deadlines. Customers often speak of the ease of installation of our multi-piece pistons with the Internal Screw Joint design. This design helps to ensure a true finish on the piston and minimizes installation time and wear on seal kits. Furthermore, our Split Cushion Head design reduces, maintenance service time on time on elevators and is simple to repack when necessary. With experience in a full range of commercial, industrial, government, and residential applications for hydraulic jack assemblies, we have grown to bedynamic and understand the variety of situations in our industry. These strengths leave us poised to service your projects with the upmost confidence of quality and guarantee of timely completion.

Jack Assembly Explanation:

We provide jack assemblies from 2.375” thru 8.625” in diameter and up to 70 feet in length.

The upper image shows our split head design on a sample jack. The lower images show our easy to use multiple-piece joint design.
Elevator Cable Supply (ECS) Corporation was founded in 1961 to focus on the sale of elevator parts. Based on the second floor of a Chicago office building, the 3,000-square foot company carried items such as elevator cable, selector tape, switches, buttons and interlocks.

Throughout the years, the family-run business transformed itself into a leading manufacturer of escalator parts and has grown to more than 24,000-square feet. Located in Broadview, IL, just 15 miles west of the city, ECS is comprised of a main facility as well as an offsite warehouse for overflow stock. As the industry changed however, the company did not.

As a result, in 2013 the direction of the company drastically shifted after ownership changed hands. It is now privately held and none of the original family members remain. With the purchase came an immediate influx of financial resources, expertise and OEM level experience with the goal of breathing new life into the organization.

ECS’s new leadership understood the need to invest heavily to gain a competitive edge in the vertical transportation industry. The company had always utilized cutting-edge technology which established a solid foundation. Moving forward the team planned strategic investments in people, products and equipment.

Within four years, the company had brought in key personnel with extensive experience in elevator components. Though ECS had been supplying escalator parts for decades, its management team saw untapped potential with a substantial portion of the industry.

Now multiple elevator parts are carried in stock with new ones arriving almost daily. The team also established a just-in-time mentality. Over the years, a manufacturing mindset had overtaken the company and product lead times suffered. Now a rapidly expanding inventory enables the company to quickly fill orders. Strategic partnerships with industry suppliers also facilities the delivery of crucial components, while enhanced quality control procedures help guarantee the integrity of all items.

Though the direction changed, the company remains committed to its manufacturing roots. Recent investments in

Continued...
equipment have helped improve efficiencies throughout the plant. A new polyurethane machine provides the capacity to produce elevator and escalator rollers within a matter of days. A custom-designed conveyor washer and conveyor sandblaster advanced the inhouse escalator step cleaning and refurbishment processes.

Recently the computer numerical control (CNC) machines, which are prevalent on the shop floor, were joined by industrial robotic welders. The implementation of robotics helped streamline the manufacturing process and further improved quality.

The newest robotic addition is dedicated to escalator step refurbishment by welding aluminum on worn treadboards. A camera mounted to the end effector detects damaged ribs and the robot applies a weld. Steps that arrive with structural damage are rejected due to safety concerns.

As the company continues to charge forward, it shows no sign of slowing. Its recently opened will call area offers convenience for local customers and moving to a larger location is already in the works. “There are many exciting things happening at the new ECS Corporation,” says company President Rick Milechik, “We’ve always excelled at manufacturing a quality product, but had fallen short in serving our customers. Our new direction puts their needs first as we work to become their first choice for all replacement parts.”

ECS Corporation
2741 South 21st Ave.
Broadview, IL 60155
800.621.0759
sales@escalatorparts.com
www.escalatorparts.com

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CENTENNIAL ELEVATOR INDUSTRIES INC.

Can you imagine this? An 18 year old working as an office clerk in Manhattan in 1969 stops to observe a mechanic modernizing an elevator, the mechanic offers him a job on the spot, he accepts and years later becomes President and CEO of one of the largest and most prestigious privately owned elevator companies in New York City. Sounds like a Horatio Alger myth, but as they say, “Truth is stranger than fiction” and President and CEO Richard L’Esperance is living testimony that these American stories may be more common than not.

Centennial was founded in the bicentennial year of 1976, but by 1997 it was a company that had seemingly lost its way. Total personnel numbered in the teens with declining revenues until Richard came on board with his reputation for excellence, attention to detail and his personal touch that began a slow but steady improvement in the way the business of elevator repair, maintenance and modernization is conducted in New York City.

Brooklyn born and raised, Richard knows the value of friends and family, all of whom have been instrumental in the success of Centennial, which now has 3700 cars under maintenance. From its modest beginnings, the Centennial portfolio has grown in quantity and quality to include iconic 5th Avenue and Central Park West locations while developing relationships with some of the largest real estate companies in New York City.

The success of this company cannot be considered an overnight miracle because it has taken almost 20 years and the hard work of every one of its current 250 employees to achieve. Since leadership is of utmost importance in navigating through both rough and smooth waters Richard enlisted some of the best in the business such as, childhood friend, Gus Catanzaro, and respected professional colleagues Peter Mercorella, John O’Sullivan, Brian Hunt and Director of Engineering David Ghirardi. Together they provide the talent and business acumen that has maintained the company’s momentum over the last two decades.

Business talent and master planning are only part of the equation, since as the poet Robert Burns so aptly stated, "the best laid schemes of mice and men often go askew". The ability to actually accomplish the work is the ultimate goal that requires the field leadership provided by the Maintenance Managers and Modernization Supervisors who contribute guidance in the form of expertise, logistical support and safety management to the almost 200 men and women who are the face of the company out in the field. They are in turn supported by the Repair, M and R and Testing Managers and ultimately by the office personnel who work behind the scenes administering to the billing, test scheduling, coordinating and other essential aspects of the business. The fiscal glue that holds the enterprise together is CFO William Hind who came on board three years ago and has ably orchestrated the complex financial work that is necessary to maintain the fiscal health of the company.

One final component not yet mentioned is the office that must house the operation, which changed 5 years ago when Centennial outgrew its original workplace.

Continued...
Richard found a suitable location just around the corner and oversaw the construction of the modern building, pictured above, which he designed to specifically fulfill the needs of a growing elevator company. This includes storage, parking and plenty of room for staff to work and confer. It even boasts a terrace complete with grill and patio furniture to facilitate outdoor lunches for its employees.

This describes the Centennial mosaic that fits together seamlessly to provide the company with the vitality to continue growth, yet maintain the friendly family business atmosphere that distinguishes it from the rest. Rich Sr. looks forward to the future with his sons Eric and Rich Jr. on board to carry on the tradition of excellence that has long been the trademark of the company.

After having “grown up” in the industry both sons embody not only traditional skills but also bring to the table technological knowledge that has become increasingly important to the elevator industry. If “past is prologue” New York City can look forward to continued innovations from Centennial, and Centennial can be assured that its brand of management will extend far into the future.
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Oracle Elevator, one of the industry’s leading providers of maintenance, repair, and modernization services, recently accepted a new strategic investment from L Squared Capital Partners, a Newport Beach, California-based private equity firm.

For Oracle, the investment will aim to support the company’s growth, enhance training and professional development of technicians, and provide the financial flexibility to pursue strategic acquisitions. Specifically, to ensure that Oracle technicians are continually trained on the latest equipment and technology, the company plans to provide supplementary resources to its base of technicians and service representatives through both professional development as well as a new state-of-the-art training facility.

Commenting to NAEC on the investment, Paul Belliveau, President and CEO of Oracle, stated, “L Squared’s long-term investment horizon will allow us to make further investments in our people and continue growing our geographic footprint while providing the highest level of service to our customers.”

Meanwhile, this is L Squared’s sixth platform investment over the last three years. L Squared acquired its stake in Oracle from the company’s previous investor, Incline Equity Partners, a Pittsburgh-based private equity firm. Longview Asset Management, a Chicago-based investment management firm, also contributed equity in the transaction.

Sean Barrette, a Partner of L Squared who helped lead the investment, told NAEC, “We have been extremely impressed by Oracle’s track record of growth and commitment to high quality customer service and safety. Partnering with Paul and his entire team has been an absolute pleasure, and we look forward to helping Oracle further expand its national footprint.”

Oracle Elevator was founded in 2004 and currently operates 22 branch locations across 13 states. Since its founding, Oracle has successfully completed 18 acquisitions of independent elevator companies.

Historic Boar’s Head Inn in Charlottesville, VA, served as the venue for the 20th Annual Elevator U Conference. This year’s event was held June 19-22 and hosted by the University of Virginia. NAEC was represented by Kathy Bell and Shawn Cowden to show our support of other industry groups while also promoting the CET Education Program to attendees.

Kathy Bell: “It is always great for NAEC to have a presence at the Elevator U Conferences. We get to see some of our members and have the opportunity to meet new people. The Boars Head Inn was a beautiful place for the event. The show was great and we look forward to the 2018 Elevator U Conference.”

In addition to the educational presentations, vendor show, and social events, the Elevator U Board of Directors newly renamed the Robert Caporale Honorary Membership Award and dedicated in his honor.
The 2017 Nominating Committees have reviewed all the recommendations and determined the nominees for the four new Board Members to take office in September 2017. The official report will be submitted in the General Business Session on September 12, 2017, at the 68th Annual Convention and Exposition in Orlando, Florida.

Nominees for the Contractor positions:

**Robert Barber**, Construction/Modernization Manager and Treasurer of Premier Elevator Co., Inc. in Atlanta, Georgia. Robert has been in the elevator industry for 36 years. Upon completion of his Electronics studies at Clayton State College, he began his career with Westinghouse Elevator as a Construction Helper. He attained multiple positions such as Maintenance Mechanic and Superintendent with Dover and General Elevator and Field Engineer with Kone, traveling the U.S. working on multiple high and low-rise elevators. He has 18 years as an IUEC certified mechanic and has been a CET certified technician since 2002. Robert joined as a partner with Premier Elevator in 2001 and is currently the Construction and Modernization Manager supervising numerous commercial and residential projects in multiple southern states. He also has served on the NAEC Bylaws committee for three years and is presently the chairman. “I feel NAEC is currently doing a wonderful job in educating and providing training and materials for independent elevator companies in the U.S. I look forward to further assisting in these tasks as a board member.” In his free time, Robert enjoys outdoor activities such as hunting, fishing, golfing and boating. He and his wife Judy have two daughters and three grandchildren.

**Rick Gable**, President of Gable Elevator, Inc. located in Twinsburg, Ohio. Rick has a Bachelor’s of Science Degree from Kent State University. Rick started his career selling accessibility equipment. In 1991, along with his cousin Phil Isaac, he started Gable Accessibility, a company specializing in residential accessibility and equipment. Over the past 26 years, Gable Accessibility evolved into Gable Elevator, Inc. and has grown to a full service commercial elevator company with over 50 employees serving the Northeast Ohio and Columbus, Ohio areas. As an independent elevator company, Rick feels one of the major industry issues confronting NAEC members is the pricing structure for full maintenance contracts that is promoted by the majors does not allow for general maintenance on the units. Rick enjoys golfing and spending time with his family, particularly fishing and jet-skiing.
BOD Nominees...

Donald Gelestino, President of Champion Elevator Corp. in New York City. Don has been in the elevator industry for 31 years. He began in 1986 as a field helper for DECO Elevator in Brooklyn. Don started Ver-Tech Elevator Co., Inc., in 1993 and sold the company in 2010 to United Technologies where he was employed by one of its entities for three more years. After a five year, non-compete, Gelestino returned to the elevator service business opening Champion Elevator Corp. Don believes safety training and field training are among the biggest items the Association has to give its member an advantage. He is passionate about NAEC promoting the monitoring of code and safety changes. All members need to be made aware of the best and latest way to help their employees and customers. Among other technical issues Gelestino is concerned about are the MRL design and Proprietary equipment topics. While he sees the point the larger OEM’s make for producing such products he feels the customers and employees who service this equipment will suffer over the long term. Don and his wife, Nadine, have two children, Mia and Don Jr. Don enjoys spending time with his family, music, and the outdoors.

Nominee for the Supplier position:

Tom Thompson, is the Director of Sales and Marketing for Innovation Industries, Inc. located in Russellville, Arkansas and Monitor Elevator Products LLC located in Hauppauge, New York. Tom has over 30 years in the elevator industry. He began his career with Montgomery Elevator Company in 1986 in the new construction sales training program. He has worked in sales and management for various companies in the elevator industry before starting with Innovation Industries, Inc. in 2001. Tom earned a Bachelor’s of Business Administration at The University of Iowa. He believes a major impact in the future of our industry is the aging of the workforce and the need to foster the growth and involvement of younger talent in our industry. Tom has two children. He enjoys spending time with his girlfriend Carol traveling, hiking, kayaking, attending music festivals, and golfing.

If you have not voted, please submit your vote online at https://vote.associationvoting.com/naec/. Your voting credentials have been emailed to your member contact. If you are not able to vote online, you have the option to vote at the General Business Session.

Be Involved...
Attend the General Business Session...
As a member of the National Association of Elevator Contractors, you are encouraged to attend the General Business Session that will be held Tuesday, September 12, 2017, from 10:00am to 10:45am at the Hyatt Regency, Orlando, Florida.

We look forward to seeing you!
NAEC NEWS

NEW MEMBERS

ASSOCIATE

University of California LA
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bjuergens@tbwoods.com

SAFETY

On Friday May 5, NAEC Safety Committee Members Raymond Downs and David Smarte, Chairman Robert Merlo and staff member Amanda Smith represented NAEC at a meeting at OSHA Region III Headquarters in Philadelphia. Representatives from OSHA had invited various entities from the elevator industry to the meeting. The goal of this workgroup is to identify workplace safety and health trends that everyone can work together to address industry-wide.
### NAESA QEI Events

**JULY 17-21, 2017**
NAESA QEI Training Course and Exam
Four Points by Sheraton, Seattle, WA
Emerald McGehee
360-292-4968
emerald@naesai.org
www.naesai.org

**JULY 25-27, 2017**
Associated Builders & Contractors (ABC) Chapter Presidents Mgmt Conference
Softel Water Tower Hotel, Chicago, IL
202-595-1505
gotquestions@abc.org
www.abc.org

**AUGUST 4, 2017**
Chicago Elevator Association (CEA) Annual Golf Outing
Glenegales Country Club, Lemont, IL
Tom Przybyla
708-371-2444
ceamail@flash.net
www.cea-online.org

**AUGUST 9, 2017**
Massachusetts Elevator Safety Assn (MESA) Annual Golf Outing
Olde Scotland Links, Bridgewater, MA
Mark Burley
888-503-3222
mesassoc@hotmail.com
www.mesassoc.com

**AUGUST 19-21, 2017**
International Lift Expo 2017
CODISSIA Trade Fair Complex, Tamil Nadu, India
Media Day Marketing
+91-9711018627
iliftexpo@gmail.com
www.internationalliftexpo.com

**AUGUST 24, 2017**
Northern California Elevator Industry Group (NCEIG) Golf Outing
Lincoln Park Golf Club, San Francisco, CA
Shawn Cowden
770-760-9660
Shawn@naec.org
www.nceig.com

**AUGUST 20, 2017**
International Association of Elevator Consultants (IAEC) Annual Fundraiser
PHD Rooftop Lounge at the Dream Downtown Hotel, New York, NY
Sheila N. Swett
713-426-1662
sheila@iaec.org
www.iae.org

**SEPTEMBER 7, 2017**
Chicago Elevator Association (CEA) Monthly Meeting
The Clubhouse, Oakbrook, IL
Tom Przybyla
708-371-2444
ceamail@flash.net
www.cea-online.org

**SEPTEMBER 8, 2017**
Elevator Association of Minnesota (EAM) Annual Business Meeting
DeGidio’s Restaurant, St. Paul, MN
Nikki Smith
507-245-4269
Nicole.smith@meiusa.com
www.elevatorassocmn.org

**SEPTEMBER 10-14, 2017**
68th Annual Convention and Exposition
Hyatt Regency Orlando & Orange County Convention Center, Orlando, FL

**OCTOBER 4, 2017**
Mid-Atlantic Elevator Chapter (MAEC) 8th Annual Golf Tournament
National Golf Club, Fort Washington, MD
Shawn Cowden
770-760-9660
Shawn@naec.org
www.naec.org/events

**APRIL 15-18, 2018**
Educational Conference
Grand Pacific Carlsbad Hotel, Carlsbad, CA

**SEPTEMBER 24-27, 2018**
69th Annual Convention and Exposition
Atlantic City Convention Center, Sheraton, Caesar’s & Bally’s, Atlantic City, NJ

**SEPTEMBER 14-17, 2019**
Educational Conference
Naple Grand Beach Resort, Naples, FL

**SEPTEMBER 16-19, 2019**
70th Annual Convention and Exposition
Amway Grand Plaza Hotel & DeVos Place Grand Rapids, MI

**SEPTEMBER 13-16, 2020**
71st Annual Convention and Exposition
George R. Brown Convention Center & Houston Marriott Marquis, Houston, TX

**SEPTEMBER 20-23, 2021**
72nd Annual Convention and Exposition
Atlantic City Convention Center, Sheraton, Caesar’s & Bally’s, Atlantic City, NJ

**SEPTEMBER 23-26, 2024**
75th Annual Convention and Exposition
Atlantic City Convention Center, Sheraton, Caesar’s & Bally’s, Atlantic City, NJ

**SEPTEMBER 14-17, 2025**
76th Annual Convention and Exposition
George R. Brown Convention Center & Houston Marriott Marquis, Houston, TX

For more information on NAEC Conferences and Conventions, please contact:
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