

LEANING INTO THE
ABSOLUTES

THE FIRST IN A SERIES
HIGHLIGHTING EACH OF THE
NINE SAFETY ABSOLUTES

INSIDE THIS ISSUE:

2021 Convention and Expo venue change

Conference Highlights: Recap and photos

Retirement plans: New member service through Merrill Lynch

PLUS Industry+NAEC News / New Members / Events Calendar



A publication of the
National Association of
Elevator Contractors

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NAEC

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NAEC is committed to providing you with the highest level of customer service. We value your time and respect your online privacy. Please take notice that we will communicate important information via e-mail regarding meetings, conventions, and services that might be of interest to you and your company.

OSHA Updates

Heat Illness Prevention

Although heat illness is preventable, every year, thousands of workers become sick from occupational heat exposure, and some cases are fatal. OSHA's Heat Illness Prevention campaign's newest resource, **Prevent Heat Illness at Work**, highlights how to protect workers from outdoor and indoor heat exposure. [Download it now!](#)

Safe + Sound Campaign: Check on Safety Challenge

Finding and fixing hazards is a core element of a workplace safety and health program. A systematic find and fix approach is an ongoing process that helps better identify and control sources of potential injuries and illnesses. This includes establishing procedures to collect and review information about known or potential hazards in the workplace, investigating the root cause of those hazards, and prioritizing hazard controls.

Learn how to keep workers safe by finding and fixing hazards in your workplace. Take the **Check on Safety Challenge!** Complete the items on the checklist, earn your challenge coin, then share the results in your workplace or on social media using **#SafeAndSoundAtWork** and **#CheckOnSafety**.

California OSH Standards Board variances on hold

The California OSH Standards Board has announced that elevator code variances were on hold until July 1, 2021. Applications on recent board schedules were heard, but variances that have been docketed and would have been put on upcoming hearing calendars will be pushed to July. Undocketed applications will not be processed until after July 1. Companies have been asked to prioritize all docketed variances and submit a list to Linda Mehawk at lmehawk@dir.ca.gov. Linda is new to the staff and is pending training, so she is unable to review variance applications until Jackie returns to work July 1.

In addition, it is important to note that the long-term effects will cause a ripple effect for several months. Please advise NAEC Global Education and Safety Officer David Smarte (david@naec.org) if you are impacted by this action so NAEC can draw from members' experiences to improve this process.

Legislative Update

West Virginia

WV House Bill 2006 has been proposed to make changes to the West Virginia Contractor Licensing Act that proposes limitations on municipalities, local governments, and counties from requiring a license to perform contractor work. Additionally, it would provide an exemption from a contractor license for residential work up to \$5,000 and commercial work up to \$25,000. For more information: <https://www.billtrack50.com/billdetail/1310835/25553>



CANDIDATE RENEWAL REMINDER:

Candidate renewal notices have been sent, and the balances are due 30 days from the day received. If you have not received an invoice for your renewal, contact Kathy Bell at Kathy@naec.org.



GOT JOBS?

If your company has jobs to post, send them to us! Our job board on our member site is available for you to post your positions to find that perfect employee!

NAEC members can send job announcements to tripp@naec.org to be posted at naec.org/member-site/job-board.html.

metal index

| 1982 Base | May 2021 (Current) | Apr 2021 (1 mth ago) | Nov 2020 (6 mth ago) | May 2020 (1 year ago) |
|--------------------------|--------------------|----------------------|----------------------|-----------------------|
| Metal and metal products | 283.8 (P) | 273.6 (P) | 224.4 | 214.3 |
| Hot rolled sheet | 260.9 (P) | 249.1 (P) | 115.3 | 109.7 |
| Hot rolled structural | 243.7 (P) | 241.9 (P) | 186.7 | 188.9 |
| Steel pipe and tube | 344.3 (P) | 335.1 (P) | 271.5 | 266.3 |
| Cold rolled sheet | 482.4 (P) | 478.8 (P) | 204.6 | 209.7 |
| No 2 diesel fuel | 405.6 (P) | 350.7 (P) | 251.7 | 135.5 |

P: Preliminary. All indexes are subject to revision four months after original publication.

TOTALLY TUCSON

Elevator industry professionals gathered in picturesque Tucson, AZ, in April for the 2021 NAEC Spring Educational Conference. This was the first time that the NAEC membership had been able to gather in-person in over a year, and the time together offered educational opportunities, business-building events, and well-deserved relaxation time.

NAEC Member sessions commenced on Sunday kicking off the Conference, offering time for Contractors, Suppliers, and Associate members to meet with other similar members to discuss issues important to them. In the evening, a picture-perfect reception was held outdoors at the resort under the starry sky and the projection of the NAEC logo on the nearby mountain.

Monday morning, guests enjoyed the opening breakfast while NAEC President **Hope Evans** addressed the State of the Association. Included in

her speech was the announcement of the 2021-2022 NAEC Officers: **Hope Evans** will continue to serve as as President, **John Tolar** will serve as Vice President, **Cece Hartman** will serve as Secretary, and **Rene Hertsberg** will continue to serve as Treasurer. Congratulations to these individuals!

Hope reported out for the Strategic Planning Committee and their thoughtful, concise guidance that has resulted in our strategic plan for 2021 through 2024. The plan has four primary focus areas along with a benchmarks. The four areas of focus are: 1) Enhancing and stabilizing the organizational structure, 2) Expanding education and certification, 3) Growing and retaining membership, and 4) Increasing overall event impact and revenue.

Hope also shared updates on participation in our educational programs. The NAEC Vertical Transportation

Management Program has experienced a 14% increase in enrollees with 72 currently enrolled and 43 graduates. Congratulations to the new graduates from the VTMP program!

After breakfast, keynote speaker **Jones Loflin** both entertained and inspired attendees on bringing out the most creative attributes in our work by nurturing the growth and development of others like a garden.

Amidst the various educational opportunities, the conference offered attendees sessions focused on topics such as the new

NAEC retirement plan, gearless machine challenges during COVID, LO/TO and Jumpers, and a special session from the keynote speaker Jones Loflin on management. The ever popular Roundtable Discussions were well attended, and the business

and technical tracks offered topics that included the Nine Safety Absolutes, Equipment as a Service in the Elevator Industry, and the Challenges Involved in Replacing VPLs.

An NAEC event would not be the same without several rounds of golf on a spectacular course and the old time staple of the Dregs Party. Guests basked in the beautiful weather and starlight that Tucson had to offer as the 2021 Spring Educational Conference closed out with delicious food and drink in the company of friends in-person. We appreciate everyone who attended, and we are looking forward to a great time in New Orleans!



Members *together* again!





by **Joseph Corrado**,
Executive Vice President
Champion Elevator

To build your career and your business, start with your relationships

Champion Elevator Corp is an American based company, founded by President and CEO Donald Gelestino in September 2015. As Vice President and a member of the Champion Elevator Board of Directors, I have had the pleasure of being a part of the tremendous growth of the past 5 years, which occurred both organically and through acquisitions. In 2015 when we started Champion Elevator, we had only a handful of staff that included Donna Scibetta, Robert Zalud, myself and (of course) Donald Gelestino, with *no elevators on service!*

Today, we proudly service over 3500 Elevators throughout New York, New Jersey & Connecticut and employ over 265 people. We are frequently asked - How did you do it?

Within the first year, and through the relationships we have collectively formed over the years with multiple building owners, managers, and elevator consultants, we signed over 150 elevator maintenance contracts and added several modernization projects. By 2016, we opened our first official Champion Elevator office space located in Richmond Hill, NY. Later that year, with the onboarding of Stirling Collins, we were able to sign a 5-year maintenance contract with Industry City in Brooklyn, housing 125 elevators. It was also through this partnership with Industry City that we opened our first warehouse, a 20,000 square foot space located within the facility.

Towards the end of 2016, we onboarded our first addition to the Champion Elevator office staff, Samantha Retas and acquired Independent Elevator located in Brooklyn, NY. By the beginning of 2017 we were servicing over 500 elevators and had the opportunity to bid on the 180-elevator maintenance and modernization project at Co-op City located in Bronx, NY. Through dedication, hard work, honesty, and transparency we were fortunate enough to be awarded this once-in-a-lifetime project. As we continued to rapidly grow with organic sales, we onboarded Lucy Medrano to assist with service and repair operations, Laura Rivera as Sales Coordinator, and Steven Tilchen in Business Development.

In 2019 with over 1000 elevators on service, we opened our official corporate headquarters located at 1450 Broadway, New York, NY. In addition to moving our offices, we registered and started working in Connecticut, being the first non-Connecticut based elevator company to open in the state in many years.

As we rolled into 2020, with 1500 elevators on service, we partnered with Thayer Street, a private equity firm with the capital backing to further our

reach for acquisitions. In October of 2020 we acquired Westech Elevator adding 700 elevators to our portfolio. That same year, we proudly won the Ellies Award for Best Family-Owned Company!

Today, with the recent acquisition of Independence Elevator in New Jersey and the opening of our New Jersey operations lead by Amy DiPaolo, along with Nesco Elevator in Connecticut, we have proudly expanded our portfolio throughout the tri-state area. We are thankful every day to the dedicated people who are working at Champion Elevator, without them, none of this would be possible.



NexGen bridges the gap between the next generation and current industry leaders with education and guidance to prepare young professionals for success.

Education and Excitement *in the desert*

The NexGen Retreat in Tucson, AZ was held immediately after the Spring Conference, offering two full days of sessions and activities that keeps NexGen strong and its emerging leaders on top of their game



CERTIFICATION BOARD UPDATE

The Certification Board met at the conference and approved 3 candidates to enter our certification programs (2 CET and 1 QEI). The Certification Board continues to maintain the CET, CAT, and QEI exams.

A/R COMMITTEE UPDATE

The A/R Committee met April 17th. Jessica Harris and Shannon Bates were introduced as new staff liaisons. The committee was given a recap on the two safety videos the committee produced last year and discussed the next steps for the final product and distribution.

MEMBER SERVICES COMMITTEE UPDATE

The Member Services Committee met following the most recent Town Hall event. They evaluated the success of the event, made recommendations for improvements, and determined that the next events will be on the topics of safety (Aug 31) and technology (Nov 16). Additionally, they will be getting updates on new member services regarding Office Depot and the Merrill Lynch retirement plan.

EXHIBIT ADVISORY COMMITTEE UPDATE

The Committee met April 5th. Staff reported that five companies cancelled due to COVID concerns and restrictions. However, the show floor was sold at 74% with 151 companies. The committee is considering options for implementing CDC guidelines for events that will be current when the show occurs.



SPECIAL THANKS
to our
2021 SPRING CONFERENCE
and **NEXGEN SPONSORS!**



Official Golf Tournament winners

It was a beautiful day to be on the green when NAEC members visited the links in Tucson for the Official Golf Tournament! After many, many recounts of the scorecards, both of the top 2 teams had a score of 63, so they went to a scorecard playoff! At the #1 handicap hole (hole #7), the first place team had a birdie and the second place had a par.

1st place team - Team Score: 63

Jordan Frye, Michael Klehr, Rick Lowenberg, and Steve Wurth

2nd place team- Team Score: 63

Eric Farah, Adam Goldstein, Cal Perez, and Rene Hertsburg

Long Drive #7: **Paul Horney**

Closest to the Pin #13: **Jordan Frye**



Certification Board Chair: Matt Hollinshead



Matt Hollinshead is the Chair of the NAEC Certification Board, which is designed to promote quality elevator technicians with a verification of formal industry education and

experience. This pathway to professionalism reflects Matt's own rise in the elevator industry, and it is why he is so passionate about his role.

After working in an electrical apprenticeship, Matt got connected to Kencor, LLC as a construction helper. Shortly after his hire, Kencor began a process of cross-training employees with other skill sets, and he began work in elevator maintenance. That role hit the sweet spot for him, and he was given increasingly technical and managerial responsibilities that has led him to now serve Kencor as its VP of Service Operations. Matt credits the mentoring support at Kencor and the

credentialing programs that NAEC offers as the major factors for his leadership growth. Matt has earned his CET and, in June of 2018, he completed the VTMP program. Matt notes that the "CET program is important to the legacy of the association. It provides veterans of the industry a credential that validates them as elevator mechanics. This certification and the Certification Board provide mechanics who did not have an opportunity for an apprenticeship a way to achieve important industry recognition."

Matt is enjoying his career in the industry, and has appreciated his time as a mentor to others who are early in their elevator careers. Matt recognizes industry relationships are important for business success and the association provides great opportunities to network and build those relationships. Matt says that "I have been given a very clear path going forward. The elevator industry is where I want to be and what I want to do for the rest of my career."

Convention and Expo, New Orleans Style

Nothing helps you show off your brand and expand your professional network better than face-to-face interactions with your peers and associates. Maximize your show experience with other peers and colleagues as you discuss relevant industry topics, develop relationships, and make new ties. In addition to robust networking and education, we have some special Cajun event offerings (tickets purchased separately).

New Orleans Golf Experience

Tee off the morning at the **Golf Tournament at TPC Louisiana**, an award-winning championship golf course that serves as the home of the PGA TOUR's Zurich Classic of New Orleans and hosts many other events throughout the year. TPC Louisiana was named "the #4 best upscale public golf course" by Golf Digest magazine when it opened to the public in 2004. TPC Louisiana is consistently included in Golf Week's "Best Courses You Can Play" plus appearing on Golf Digest's 2011 list of the Top 100 public Golf Courses.

Cooking Demo & Folklore

Take a tour of the heart of New Orleans with "**A Taste of Vieux Carre.**" Indulge in and enjoy the flavor of Creole Cuisine as you learn how to recreate the magic of New Orleans Cuisine. Discover the folklore, customs, and unique architecture of this European corner of America. Stand in Jackson Square and take in the sweep of structures that comprise the largest concentration of historic buildings to be found in North America: St. Louis Cathedral, Cabildo, the Presbytere, and Madam Pontalba's row houses.

Next, enjoy a highly entertaining patter about life in New Orleans as our lively Chef teaches you the steps in preparing Creole delicacies – a world famous cuisine that combines the finest elements of French and Spanish cooking with rich indigenous seafood, spices, and produce. Local specialty dishes such as Gumbo, Andouille Jambalaya and Bread Pudding with Whiskey Sauce will be demonstrated. Sample some of these delicacies as you enjoy a relaxing lunch, following the presentation. Pralines and recipe cards to take home are a perfect finish to this cooking delight.

Airboat Nature Expedition

Enjoy an airboat adventure through the swamp! Experience the beauty and serenity of one of the wildest swamps and natural areas in North America into the vast interior of this mysterious ecosystem. Flourishing with Cypress trees draped in Spanish moss, wildflowers, and multitudes of indigenous aquatic plants, the swamp opens a path to the heart of Louisiana.

Kick it up a notch... Zip through this vast marshland as your airboat skims the water's surface and discover a sanctuary for all forms of southern fauna. Magnificent egrets and great blue herons burst into flight, and turtles dive watery depths. Your Cajun guide will stop along the way to explain the dynamic ecosystem, which supports many types of aquatic and terrestrial plant and animal life. Come face to face with several local species, including the indisputable king of the realm, the American alligator. Just as much of New Orleans is culturally different and unique, so are its natural habitats.

For more information on the Golf Tournament, or any of the events or tours, visit NAECconvention.com.

Cooking Demo & Folklore

Of special note: Just before the NAEC Convention and Expo begins, the **French Quarter Festival** will be held Sept 30 - Oct 2. The award-winning festival is a four-day local music showcase scattered throughout the French Quarter — the largest free music event in the United States.

Lastly, just after the NAEC event concludes, the **New Orleans Jazz Fest** kicks off Oct 8-17. The Jazz Fest is a 10-day cultural feast that showcases unforgettable music on multiple stages, delicious Louisiana cuisine in two large food areas, and crafts artisans from the region and around the world demonstrating and selling their work.

Interested in building your brand in front of a captive industry audience? Click [here for sponsorship opportunities](#) or email Shannon@naec.org

What is new this year?

We have made several changes to the Convention and Trade Show to improve event flow and clarity, including:

- Education on the expo floor will be FREE for all attendees.
- All participants must register for the event *before* you can secure a hotel room.
- Tons of new, creative sponsorship offerings.
- A longer Dregs party. (Yay!)
- The historically formal dinner held on the first night of the expo has been transformed into a cocktail and networking reception to give you more time to entertain clients in the beauty of historic downtown New Orleans.

Don't let sneaks take a bite out of your travel plans!

As dependable as the swallows' return to Capistrano, scammers and unethical players are returning! Ahead of our 2021 Convention and Expo in New Orleans, these characters will be reaching out to NAEC members about room blocks, attendee information, and other matters while saying that they are working with NAEC.



In reality, there are few external partners that NAEC uses for event management. Registration for hotel space is available to all members as soon as you register for the event. If you ever have any questions about a company's validity, please contact the NAEC office to ask!

2021 Expo: Exhibit space selling fast!

With the revised floor plan for the New Orleans Convention Center, there is still a small amount of expo space available for NAEC suppliers! The trade show gives members like you the opportunity to be front and center at the industry's largest and premier annual event! Become a part of a community that will allow you to engage and connect with vertical transportation professionals who are seeking to grow their businesses.

Why exhibit? Networking opportunities with potential clients from across the globe:

- Historical attendance for NAEC's Convention & Exposition: 59% Elevator Contractor/Mechanics and 12% Consultants/Elevator Inspectors.
- Establish connections with industry peers and clients.
- Stay ahead of your competitors - Thousands of industry professionals will be in attendance and will be looking for the newest technology and products.

For information, an application, and the link to our current floor plan showing available space, contact Megan@naec.org.



Registration for the Convention & Expo is now open!

Visit NAECconvention.com to register for the event!

Announcing NAEC 2021-22 Elected Officers

The NAEC Board of Directors recently elected the 2021 officers. We are pleased to announce your elected officers who will be inducted at the 2021 Convention and Expo this October.

HOPE EVANS
PRESIDENT



Hope L. Evans is Co-Founder and President of EMR Elevator, Inc. The company has grown to be the largest Independent elevator company based in the State of Texas. Prior to the elevator industry, her previous career of 15 years was in management at world corporate headquarters within the airline industry. EMR Elevator, Inc., won the 2018 Best Woman Owned Elevator Company in the Elevator World Magazine Awards. Her goal as Board Officer is to strengthen unity, education, and safety compliance in the best overall interest of the trade.

JOHN TOLAR
VICE PRESIDENT



John Tolar, General Manager of United Elevator Services, has been in the elevator industry for 37 years. Beginning at Dover/ThyssenKrupp as a probationary helper in the office as a coordinator/expeditor, he moved up through sales and finished his 17 years with the company as District Manager. He also worked in sales for six years, with Schindler before coming to United Elevator Services.

CECE HARTMAN
SECRETARY



Cece Hartman is the President and 4th generation owner of Matot, Inc. in Bellwood, IL. She has worked at Matot, Inc. since 1986. Cece began her career at the company in production, inventory control, and purchasing. She then transitioned into marketing and management after receiving her MBA. Cece is a founding member of the Loyola Family Business Center in Chicago. She is passionate about family businesses, the role they play in the U.S. economy, and the elevator industry. Cece and her husband, Jack Hartman, have 2 adult children and live in Chicago. In her free time, she enjoys alpine skiing, scuba diving, hiking and bridge.

RENE HERTSBERG
TREASURER



Rene Hertsberg, CFO & General Counsel of Urban Elevator Service in Cicero, Illinois, is a licensed attorney and working in the independent elevator service contractor world. He is second generation in the industry, and he has overseen a number of initiatives including market expansion the the standardization of safety policy manuals. Rene also maintains an active role in the Elevator Contractors of America trade association. Rene and his wife, Dominika, have two children. He spends most of his free time doing CrossFit training and traveling with his family.

Board of Directors Nominees 2021

The 2021 Nominating Committee has reviewed all the recommendations and selected nominees for the possible new Board Members to take office in October 2021. The official report will be submitted in the General Business Session on October 5, 2021 at the NAEC Convention and Exposition in New Orleans, Louisiana.

Nominees for the **Contractor** and **Supplier** positions are:



Chris Harris is the President of A+ Elevators and Lifts. Based out of Salt Lake City, UT, A+ Elevators and Lifts has been a member of NAEC for 11 years, and Chris has been with NAEC member companies for 22 years. Chris is CET-S, CAT-S, and QEI certified, and he has deep experience in both the management of a business in the industry as well as in the field directly providing installation, repair, maintenance and other direct services. Chris is a board member for the Wasatch & District Pipe Band, a Bagpipe Band that competes and performs in Northern Utah.



Sean Madden is the President, CEO, and Owner of Madden Elevator Company in Louisville, KY, which was founded 11 years ago. Sean has been a member of NAEC for 29 years, and has had a steady industry progression over that time. Starting as a helper in the field with installation and repairs, he grew into a roles as mechanic, supervisor, and eventually business owner. Sean has his CET-S, CAT-S, and QEI certifications, and has served on numerous NAEC committees over the years.



Landon Scott is the President of Centric Elevator Corporation in Denver, CO. Scott has been with the company for 16 years and a member of NAEC for over 25 years. Landon has a degree in mechanical engineering from the University of Wisconsin - Madison, and he started in the elevator industry in sales. A series of promotions led him to his current role over all four business locations. During his long NAEC membership, he has served on the NexGen and Membership Development Committees. Landon enjoys to ski, hike, and golf in his spare time.



Mike Jennings is a Sales Manager for Virginia Controls, based out of Richmond, VA. Mike has been with Virginia Controls for 19 years. In addition to working in sales, Mike has served in controller manufacturing, logistics management, and product development in the sector. He has served NAEC for many years on many committees, including NexGen and Membership Development. He has been involved with the trade show through both the Exhibitor Advisory Committee and by directly participating in the expo for years.

Moving on UP

Welcome our new team members to the the NAEC Staff!

Shannon Bates, National Development Officer



Shannon joins the NAEC team with a demonstrated focus on relationship development and customer service. She has over 20 years experience in fundraising and non-profit management. She has created long-lasting partnerships and successfully raised millions of dollars for several organizations including The Ronald McDonald House, Union Mission, Lowcountry Legal Volunteers, The American Cancer Society and Georgia Southern University Foundation. Her work passions include business strategy, networking, innovation and volunteer and staff management. She can be reached at Shannon@naec.org.

David Smarte, Global Education and Safety Officer

A respected leader within the elevator industry, David has over 40 years of experience assembling and guiding teams in all aspects of the elevator industry. An expert in code compliance of conveyances, he is trained and experienced in ASME, ANSI, OSHA and other state/federal safety regulations, and he has experience in designing and facilitating training sessions on operational safety.



David has provided volunteer leadership by serving on the Board of Directors and chairing the Education and Safety Committee. David is the 2016 recipient of the prestigious NAEC William C. Sturgeon Award for excellence in the industry. You will find him at David@naec.org.

Danielle Miller, Office Manager



Danielle has a BS in Psychology from Georgia College and State University. She has been involved in numerous civic organizations as well as professional development and leadership groups.

With having a two-year-old boy and another on the way, much of her spare time is consumed with playground dates, lots of laundry, and cartoons. She can be reached at Danielle@naec.org.

Follow NAEC on Social Media!



NAEC offers new retirement plan member opportunity

Our mission at the Association is to do everything we can to help members succeed by providing valuable services and programming. To that end, we're excited to announce a powerful new retirement planning solution that is now available exclusively for members of the National Association of Elevator Contractors.

We've partnered with Lincoln Financial, a nationally recognized leader in retirement planning services to develop this unique program that leverages the strengths of group participation to provide a cost-effective and easy way for you to implement a turnkey 401(K) employee program. Our Multiple Employer Aggregation Program is a retirement plan solution that lets you offer your employees a competitive 401(K) benefit that can help reduce your fiduciary and administrative responsibilities in the process.

- If you don't currently have a retirement plan option for your employees but are interested in adding this important benefit, please reach out to learn more and receive a proposal / quote. An employee Retirement Plan option can be a significant driver of employee retention as well as a recruiting benefit.



[Click for video on new member benefit](#)

- If you currently have a retirement plan for your company, it's worth asking for a free proposal to see if considering this Group 401(K) Plan can save you time and money, give you greater peace of mind, and provide added flexibility for your employees potentially.

For next steps, please feel free to contact us for more information or reach out directly to our program's financial advisory partners at Merrill Lynch.

For more information

Contact:

Ted M. Candella, CRPC®, C(k)P®, CPFA®
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Resources:

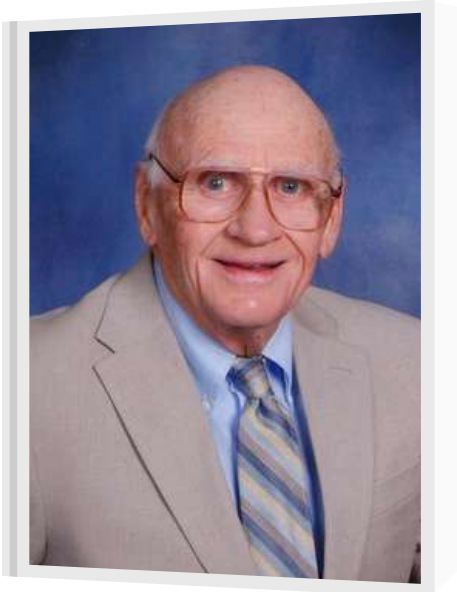
[Link to Video Overview of the Group 401\(k\) Option & Benefits](#)

[Multiple Employer Aggregation Program \(MEAP\) Brochure](#)

[Advantages of Joining a MEAP Program](#)

[Time to Review Your 401K Plan](#)

IN MEMORIAM



John W. "Jack" Andrews

1929 - 2021

John W. "Jack" Andrews 91, beloved husband, father & grandfather from Carmel, IN passed away peacefully surrounded by family on May 2, 2021. Jack was born in New Brighton, PA in 1929 and graduated from Beaver Falls High School in 1947. Jack's college studies were paused by serving his country in the U.S. Army for nearly three years stationed in Germany during the Korean war.

He graduated from Geneva College taking night classes while working full time. Jack spent his entire career at Standard Steel Specialty Co. (now Montferro) and its affiliates as a sales engineer and was very well known in the passenger elevator industry. Jack was a people person, made many lifelong friends who began as his customers, and never met a stranger. He was a man of great faith, generosity, and a strong work ethic. After his family, Jack's passion was being a private pilot for many years and private airplane ownership.

Zack McCain

1933 - 2021

Long time industry leader and friend Zack McCain has passed away. Elevator World observed McCain's passing, noting that his status as a more than 45-year veteran of American Society of Mechanical Engineers (ASME) A17 code development. A frequent author for Elevator World, they note that "McCain became involved in A17 code in 1976 and continued to contribute until shortly before his passing. After earning his mechanical engineering degree from Lamar University, the Beaumont, Texas, native obtained his professional engineer license and was the elevator program administrator for the U.S. Army Corps of Engineers, the U.S. General Services Administration and the U.S. Postal Service. In 1990, he founded McCain Engineering Associates, Inc. McCain liked being his own boss and enjoyed traveling with his late wife, Mary Jane, to many places where they met interesting people. He retired in 2017."



9 SAFETY ABSOLUTES

#1: Fall Prevention

The "Nine Elevator Industry Safety Absolutes" were created by NAEC and the NEII Safety Committee. They are best practices for maximizing safety and preventing injuries. This article is the first in a series about each of the absolutes with actionable details for workplace implementation.

It is important to remember to wear proper personal protective equipment and tie off when a fall hazard exists.

Fall protection and fall rescue equipment shall be inspected annually (or more frequently if required by the manufacturer's instructions) by a competent person or a competent rescuer, as appropriate, to verify that the equipment is safe for use. This documented inspection shall include (but is not limited to):

- Any significant defect (tears, cuts, abrasions, mold, undue stretching)
- Alterations or additions which might affect its efficiency.
- Damage due to deterioration
- Contact with fire, acids, or other corrosives.
- Distorted hooks or faulty hook springs
- Tongues unfitted to the shoulder of buckles.
- Loose or damaged mountings
- Non-functioning parts
- Wearing or internal deterioration in the ropes

Fall protection equipment shall be inspected by the authorized person at least once at the beginning of each shift in which it is used to verify that it has not sustained any wear or damage that would require its removal from service.

Fall protection and fall rescue equipment shall be taken out of service, destroyed, and replaced when any inspection reveals that it may no longer serve the required function due to damage or wear, the required inspection interval has been exceeded, because it does not meet the criteria of this standard, or because it has been used to arrest a fall.

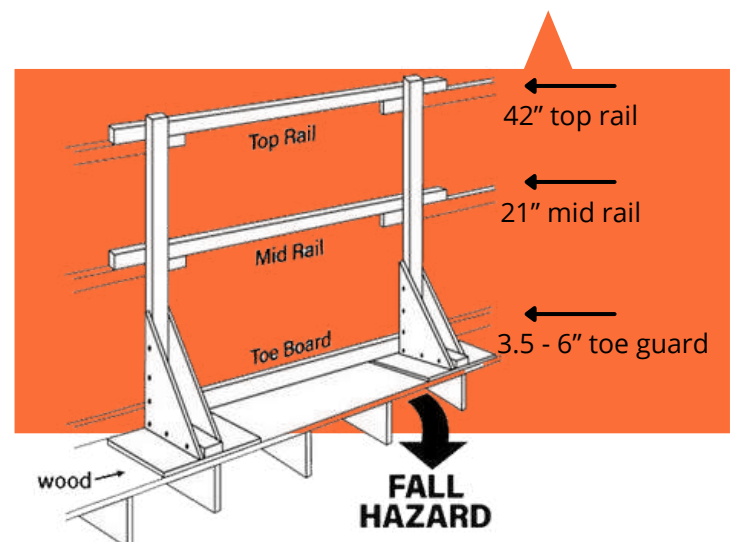
Guardrails are another form of fall protection; it is a

stationary (or "fixed") system used to protect workers from falls when working at heights. Guardrails are a preferred means of protecting workers because the system does not rely on the worker to be trained to use, inspect, and wear a fall protection system.

Well-built guardrails are a reliable and convenient means of fall protection because they act as a visible and physical barrier to help prevent falls from heights or between levels including falls from roofs, balconies, stairwells or falls into open holes. Guardrails are used where covers, floors or walls cannot be installed or are not practical.

Install a guardrail if the fall hazard or working at heights cannot be eliminated. Guardrails should be used when a worker could have access to the unprotected edge of any of the following work surfaces and is exposed to a fall from a height or between levels.

There are two main types of guardrails - job built guardrails and manufactured guardrail systems. While job-built guardrails are typically made of wood, manufactured guardrail systems are available in a variety of materials and may have parts made of mesh, netting or fencing. Guardrails typically feature a top rail, mid-rail, toe boards with evenly spaced vertical posts.





#1: Fall Prevention

(continued)

Regardless of type, make sure all guardrails used meet the regulatory requirements and are built according to requirements (e.g., height and spacing requirements of guardrail components and/or are installed according to the manufacturer's instructions.

To prevent people from falling, guardrails must:

- Be 42", high enough to prevent a person from falling over the top of them.
- Be strong enough to withstand 200 lbs of force or the number of people likely to lean or push up against them. Consider also possible impacts from tools and other materials used nearby.

- Have 21" mid-rail, to prevent people from falling through the gaps. Have a toe board to prevent objects being kicked down the opening. If using a manufactured guardrail system that does not use vertical posts, it must provide equal protection against similar gaps.
- Be installed as close to the open edge as is reasonable.
- Extend along the whole length of the opening or unprotected edge.
- Be made of materials with smooth surfaces that are not abrasive and will not cut skin or snag clothing. Common materials used are wood and metal.

Fall protection is not just a requirement of OSHA, or your company safety plan, it is to protect you and to get you home injury-free to your family.

Welcome new members!

CONTRACTOR

Authentic Elevator Services, Corp.

PO Box 8253
Pelham, NY 10803
Loannie Reyes

loannie@authenticelevator.com

Cibes Lift USA

3040 N 29th Ave Suite 3
Hollywood, FL 33020
Rafael Soares

rafael.soares@cibesliftgroup.com

Das Lifts and Elevators Services

4711 St. Bernard Ave.
New Orleans, LA 70122
Dennis Sigur

das.lifts@gmail.com

Vertical Transportation Services, LLC

2414 Grey Kirby Dr
League City, TX 77573
Sarah Clay

service@verticaltransportation.net

SUBSCRIPTION

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526 N West Ave PMB 18
Arlington, WA 98223

Kael Barnhart
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SUPPLIER

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3018 59th ST #101
Gulfport, FL 35707
Vong Keovongsa

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Hopkins Group

77 Sugar Land, Sugar Land, TX 77478

Melanie Toliver

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Hytec Services

3600 Vineland Rd. Sr 121
Orlando FL 32811

Bruce Nelson

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Select Elevator Waterproofing, LLC

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Morganville, NJ 07751

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jwselectelevators@gmail.com

Towner & Kohler

333 N Wilmot Rd Suite 340
Tucson, AZ 85711

Jeani Towner

jtowner@townerkohler.com

Maxton Manufacturing Company

Elevator Control Valves Leader Since 1968

Founded by **William Maxton Shrum, Jr.**, Maxton has been in business for over 50 years. The company's roots began in Los Angeles, CA; and today is manufacturing in the beautiful Carson Valley, Minden, NV.



with trouble shooting, valve adjustment procedures, valve calculator, etc., allow customers to reference, configure, and order all products online in addition to a normal free live Monday-

Maxton dates to 1949 when William Shrum, Jr established a small independent elevator company, on which Maxton was founded. Over the next 20 years, unique engineering and development of various lift designs generated a demand for a superior hydraulic elevator control valve. In 1968, by integrating multiple valve technology into a unibody package, Maxton set a new standard in hydraulic elevator control valve design and performance.

A multi-generational business, **William Shrum III** now heads up our company with son **William Shrum IV** as the VP of Operations. Through innovative designs and utilizing state of the art technology, they continue Maxton's pursuit of excellence. Maxton is ISO 9001-2015 certified, and their mainline products are ASME 17.1/CSA B44 and UL listed.

MAXTON TODAY

Maxton has state-of-the-art equipment and facilities and a reputation for responsiveness. They are reliably delivering products to customers for a long, dependable, and trouble free service life.

In their continued pursuit to provide our customers with the highest quality customer service, they offer ease of access 24/7 to all product technical information through our website and Maxton Mobile Mechanic App. Their entire catalog/technical manual

Friday customer service and tech support teams.

NEW PRODUCTS

Maxton Control Valves are known for their easier installation, setup, and performance over a broad range of operating conditions. They continue to monitor the trends in this ever-changing industry, making performance improvements to existing products as well as expanding product lines. This can be seen in their ASME A17.1 elevator code compliant Ball Valves, EMV10 and SafeTach2.

Maxton has been primarily known for a valve product line; however, the next generation SafeTach2 Elevator Performance Meter continues to prove itself invaluable in the elevator industry with its accuracy, dependability and ease of use when identifying areas needing attention for best elevator performance. This economical device provides Bluetooth connectivity, data reporting and graphing, and the ability to share data through email.

NAEC MEMBERSHIP

As a long time member of the NAEC, friendships have been formed and working relationships have developed that span decades and contribute to what Maxton has become today. With continued participation in NAEC sponsored events, Maxton continues to expand their customer base in North American and around the globe.

New Companies Join American Elevator Group

American Elevator Group has announced that American Service Group, Abell Elevator International, and Right Way Elevator Maintenance have joined the portfolio of AEG's elevator services companies.



AEG Vice President **Ken Harmon** added "We always look to add the very best service operations to our growing collective. Abell Elevator was certainly one of the easiest choices we have ever made."

Right Way was established in 2012, and it specializes in the maintenance, modernization, and repair of all types of elevators throughout Florida. **Ryan Coley**, President and CEO of Right Way, is justly proud of the company's commitment to safety, recognizing that employee training is the top priority for their business. "As a former Marine, I was trained to prioritize the safety of myself and my team, without compromise. I am delighted that AEG subscribes to those same values, and I sincerely look forward to our future together."

Abell Elevator dates back to 1910, and it was later acquired by industry veteran **Kent Lloyd** in 1976. Abell Elevator specializes in the installation, maintenance, modernization, and repair of all types of equipment, with a particular focus on offering energy-efficient, environmentally responsible elevators.

David Lloyd, President of Abell Elevator, and son of Kent Lloyd, describes their dedication to the environment as a principal value, saying "We have always sought to offer our customers the very best technologies available, recognizing the solutions we provide will need to remain relevant for decades to come."

The third of the companies, American Service Group, specializes in providing a comprehensive range of rack and pinion elevator solutions and maintenance services, supporting industries including power generation, cement production and high-rise construction throughout the Midwest, Eastern and Southern United States.

Recently appointed American Service President **Bill Lawson**, a seasoned elevator industry professional, welcomed the acquisition and the opportunities it provides, saying "American Service is a well-regarded business, operating within a niche part of the larger elevator marketplace. Supporting industrial plants that must operate continuously is a demanding, but highly rewarding business. Now, with the support of American Elevator Group, we have the resources available to expand American Service Group's services across the entire country."

C. Mark Boelhouwer, AEG's President added "American Service joining AEG increases our ability to better serve customers with a wider portfolio of services. A bonus for us will be the ability to offer our traditional elevator services alongside American Service, with shared facilities planned for Houston, Texas and other locations yet to be confirmed."



THE NAEC SUMMER PLAYLIST

- PUSH THE BUTTON - HÜSKER DÜ
- TO THE DREGS - WAVVES
- TRUST YOUR MECHANIC - DEAD KENNEDYS
- ELEVATOR (FEAT. TIMBALAND) - FLO RIDA
- TOP FLOOR - WIZ KHALIFA
- HARDHAT AREA - JOE GEORGE
- PEOPLE MOVER - DJ FIX
- I'M A MECHANIC - AARON TIPPIN
- ELEVATOR - THE BLACK KEYS
- DO YOU KNOW WHAT IT MEANS TO MISS NEW ORLEANS - HARRY CONNICK, JR.
- LOVE IN AN ELEVATOR - AEROSMITH

Vantage Acquires Vertical Dimensions

Vantage Elevator Solutions, a leading North American designer, manufacturer and distributor of elevator components and systems, and a portfolio company of Golden Gate Capital, announced that it

has acquired Vertical Dimensions LLC. Vertical Dimensions will continue to be led by President **Steve McBride** and will remain headquartered in Tukwila, Washington.

Established in 2002, Vertical Dimensions supplies shippable elevator interiors to customers across the United States. Their patented Quick Cab line includes 17 standard elevator interiors built to facilitate rapid, accurate, and easy installation. Additionally, Vertical Dimensions offers fully customized interiors designed to suit any building aesthetic, and their product design reduces installation time, maximizing efficiency for elevator contractors and building owners.



Ron Cauchi, President and CEO of Vantage, said, "We are thrilled to welcome Steve and his talented team to Vantage's portfolio of companies. This acquisition enables Vantage to extend our product offering into

high-quality elevator interiors and provides a compelling growth opportunity in the attractive Northwestern market. We are very impressed by VD's strong reputation for fast installation, beautiful custom designs and outstanding customer service."

Mr. McBride added, "We are pleased to join Vantage and leverage our respective markets and sales capabilities to serve our many valued customers. As part of Vantage, we will have the opportunity to significantly expand our market and deliver our best-in-class elevator interiors to more buildings across North America."

Vantage is a proud supporter and the Platinum Presenting Sponsor of the 2021 NAEC Convention and Exposition.

MODERNIZATION MADE EASY

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- 2 QUOTE
- 3 ORDER

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- SIMPLIFY WITH **RENEW** hydro™ - 1 REQUEST | 1 QUOTE | 1 ORDER
- INCLUDES OUR INDUSTRY LEADING CONTROLLER, SUBMERSIBLE PUMP UNIT, DOOR EQUIPMENT, FIXTURES, AND AN ELECTRICAL PACKAGE
- ALL PRODUCTS ARE PRE-ENGINEERED AND CONFIGURABLE
- PROVIDES INCREASED SAFETY, RELIABILITY, RIDE QUALITY AND VALUE
- UNMATCHED PRODUCT AND CUSTOMER SUPPORT, OUR REGIONAL FIELD ENGINEERS ARE ON STANDBY 24/7
- STANDARD SHIPPING COSTS INCLUDED
- REDUCES LABOR RESOURCES SAVING YOU TIME AND MONEY

Contact a Vantage sales representative for more information
sales@vantageelevation.com



Colley Elevator Company Expands Facility

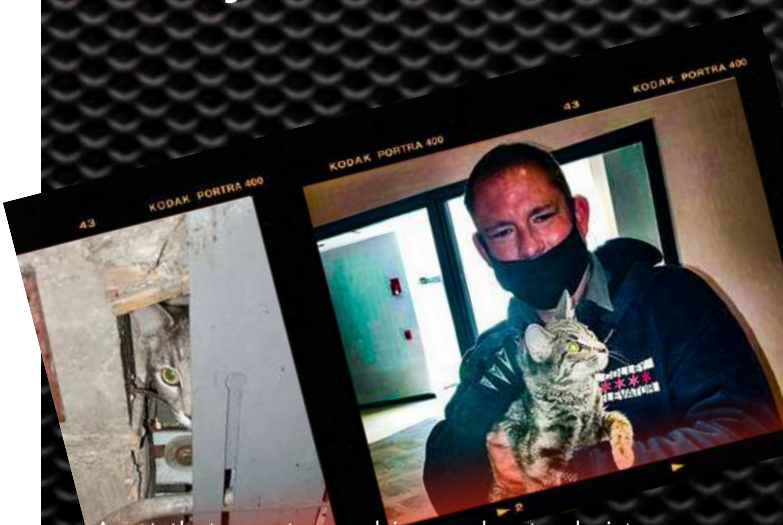
The Colley Elevator Co. has announced the expansion of its Bensenville office with the acquisition of 7,000 square feet of overflow warehouse space. Located in a neighboring facility, the additional capacity is added to its previous 14,000 square feet space, enabling the company to expand its footprint in the Chicago market.

As one of the largest independent elevator contractors in the Chicagoland area, the increased space is needed to store larger elevator components as the company broadens its new installation and modernization portfolio.

“We’ve seen an extraordinary amount of organic growth in the past few years”, says **Craig Zomchek**, Colley's Managing Partner, “The expansion became necessary to ensure we continue providing top-notch support to our customer base. We strive to be the preferred service provider in the low- to mid-rise maintenance and modernization categories. This investment will enable us to continue that growth.”



Colley Elevator Mechanic Rescues Trapped Cat



Mechanic **Sean Hannon** saw paw prints on the elevator car tops, and he checked both the elevators' pits and rode on top of the cars to meticulously check each floor. Finally, Hannon found the feline when the cat sneezed.

Sean discovered the animal trapped behind a piece of metal fascia between the building's third and fourth floors. After removing the plate, he managed to pull the cat to safety. Later Sean commented “I couldn't believe the cat had managed to survive, especially given its hiding place.”

“Our company has been in business for more than a century, but we're still amazed by some of the calls we receive”, says President and Managing Partner **Craig Zomchek**. “Sean has been with our company for more than ten years and today he's a hero.”

A cat that was trapped in an elevator hoistway was recently rescued by one of Colley Elevator's mechanics. Sources at the Chicago building reported that the animal had jumped out of its owner's hands and managed to squeeze through the elevator's door.

INDUSTRY CALENDAR & NAEC EVENTS

AUG
11

Massachusetts Elevator Safety Association
MESA Golf Outing
Bridgewater, MA
masselevatorsafetyassoc@gmail.com
mesassoc.com

OCT
20-21

BuildingsNY
BuildingsNY 2021
Pier 36
New York, NY
+1 (646) 849-3517
info@BuildingsNY.com
buildingsny.com

2022
FEB
16-18

Messe Frankfurt
International Elevator and Escalator Expo
Bombay Exhibition Center
Mumbai, India
+91 9821859508
ieeexpo.in.messefrankfurt.com/mumbai/en.html

SEP
22-23

2021 UK Lift & Escalator Symposium
Virtual
+44 (0)1494 717821
info@liftsymposium.org
liftsymposium.org

NOV
18-20

Global Lift & Escalator Expo Dhaka
International Convention City
Dhaka, Bangladesh
info@virgo-comm.com
www.gleexpo.com

2022
MAR
10-13

Asansör Istanbul
International Lift Exhibition
Tuyap Fair and Congress Center
Istanbul, Turkey
asansor@tarsusturkey.com
en.asansoristanbul.com

SEP
27

Elevator Escalator Safety Foundation
Pop/Joe 46th Annual Memorial Invitational Golf Outing
Brookville Country Club
Brookville, New York
popjoe.com

DEC
2-4

Vietnam Lifts and Elevators Expo
Saigon Exhibition and Convention Center
Ho Chi Minh City, Vietnam
minhchau@vnexpo.com.vn
elevatorexpo.com.vn

2022
MAR
15-17

Associated Builders and Contractors
ABC Convention
San Antonio, TX
abcconvention.abc.org

SEP
30
-
OCT
1

NAESA International
Wisconsin Elevator Symposium
Grand Geneva Resort
Lake Geneva, WI
megan@naesai.org
naesai.org/sessions

DEC
6-7

Liftinstituut Solutions
International Elevator & Escalator Symposium
Hotel Okura
Amsterdam, The Netherlands
info@liftinstituutsolutions.com
elevatorsymposium.org

2022
MAR
20-23

National Association of Elevator Contractors (NAEC)
Spring Educational Conference
Hyatt Regency Sarasota
Sarasota, Florida
770-760-9660
naec.org/conference

OCT
4-7

National Association of Elevator Contractors (NAEC)
NAEC Annual Convention & Expo
New Orleans Convention Center
New Orleans, LA
info@naec.org
naecconvention.com

DEC
9-11

International Sourcing Exposition for Elevators and Escalators (ISEE)
Mumbai, India
+91 9920413001
priyanka@tak.expo.net
tak-expo.net

2022
APR
26-29

Interlift 2021
Messe Augsburg
Augsburg, Germany
+49.911.98833-7000
interlift.de/en

OCT
6-7

American Society of Mechanical Engineers (ASME)
A17 Standards Committee
Virtual
ASME.org

2022
JAN
12-13

American Society of Mechanical Engineers (ASME)
A17 Standards Committee
Virtual
ASME.org

2022
MAY
10-13

World Elevator & Escalator Expo
National Exhibition and Convention Center
Shanghai, Vietnam
en.elevator-expo.com/