

# NAEC

National Association of  
Elevator Contractors

## NAEC Marketplace

We're excited to announce the NAEC Marketplace, where attendees can access exclusive discounts from our member service providers! Whether you're looking for insurance, financial services, HR support, recruiting services, consultations, or other essential resources, our marketplace has you covered. This is a fantastic opportunity to connect with trusted partners and take advantage of special offers tailored just for you. Don't miss out on these valuable deals!

### **The Allred Group**

[www.allredgroup.com](http://www.allredgroup.com)

Elevator industry staffing and recruiting services. NAEC members get a 20% discount on their first placement of a new year when they mention their NAEC Membership.

### **Elevator Services Group**

[www.elevatorservicesgroup.com](http://www.elevatorservicesgroup.com)

Elevator Services Group provides specialized recruiting and human resources services for elevator industry clients across the US. We recruit to fill technical, professional, and executive positions. NAEC members will receive 10% off selected monthly recruiting and human resources partnership plans or a one-time \$500.00 discount to apply to any of our service offerings.

### **Elevator Strategic Hub (aka esHUB)**

[www.elevatorstrategichub.com](http://www.elevatorstrategichub.com)

Elevator Strategic Hub provides elevator industry business owners with the resources needed to organize, improve, and grow their businesses. We also offer a networking community hub specifically for elevator Business Owners, CEOs, and Presidents to meet and discuss the challenges they face, while being able to access entrepreneurial educational resources. Additionally, we offer "elevAlde," which is our series of AI-powered apps: elevAlde Parts Lookup (ePL), elevAlde Technical Library (eTL), elevAlde esHUB Library (eHL), and elevAlde Corporate Library (eCL). esHUB SEP/SOP/SAP programs retail for \$6,000 per program. NAEC members receive a 15% discounted price of \$5,100 per program.

## **Lincoln Financial/Merrill Lynch**

<https://www.naec.org/about-naec/benefits-and-discounts.html?view=article&id=66&catid=2>

We've partnered with Lincoln Financial, a nationally recognized leader in retirement planning services to develop this unique program that leverages the strengths of group participation to provide a cost effective and easy way for you to implement a turnkey 401(K) employee program. Our Multiple Employer Aggregation Program is a retirement plan solution that lets you offer your employees a competitive 401(K) benefit that can help reduce your fiduciary and administrative responsibilities in the process.

## **Hopkins Group**

[www.hopkinshr.com/naec-contact-page/](http://www.hopkinshr.com/naec-contact-page/)

Human Resources Business Solutions. Hopkins services include HR and payroll audits, development of Policy and Procedures Manual, Employee Handbook, Employee Orientation Program, Payroll and HRIS Services Analysis, Background Verification Service Analysis, Benefits Plan Design, Job Descriptions, Performance Appraisal System, Recruiting Plan, Training Plan, and On-Site HR Support Hopkins quarterly newsletter distributed to NAEC members via email. NAEC dedicated line 469-522-0494.

## **MAVEN GROUP, LLC**

[www.mavenelevator.com](http://www.mavenelevator.com)

We provide expert guidance and consulting for independent elevator companies with a focus on mergers and acquisitions. Our services are focused on increasing our clients' profitability and value in the marketplace. NAEC members are eligible for a FREE 90-minute consultation covering market trends with a focus on mergers & acquisitions, advice on how to best position one's company for a successful sale of the business, and advice on what common errors to avoid in the process.

## **Site Service Software**

[www.siteservicesoftware.com/](http://www.siteservicesoftware.com/)

Site Service Software specializes in comprehensive solutions for the elevator industry. We are focused on revamping our flagship Site Service Software Dexterity product into Site Service Cloud, a cloud-based environment, and overhauling our mobile app. Site Service Software provides the most powerful and comprehensive suite of software tools for the Elevator Service Industry.

We are pleased to offer NAEC members an exclusive 50% discount for new customers in jurisdictions outside of New York. This initiative allows us to learn from industry experts about their inspection procedures so we can automate and enhance our cloud-based product. We are seeking partners to join us in building the next biggest cloud-based solution.

## **Total Service**

[www.totalservice.io](http://www.totalservice.io)

All in one ERP software tailored for the elevator industry.

For NAEC members:

- We will waive the setup fee for existing customers who move to our Azure cloud.
- 10% discount on all training packages.
- 5 free training sessions on new implementations.